

Andrew Lu

ASSOCIATE

Corporate

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FOCUS AREAS

Artificial Intelligence and
Machine Learning

Capital Markets

Communications and
Networking

Consumer Products and
Services

Corporate

Corporate Governance

Emerging Companies and
Venture Capital

Fintech

Internet

Mergers & Acquisitions

Mobile Devices

Mobility

Software

EXPERIENCE

Andrew Lu is an associate in the Palo Alto office of Wilson Sonsini Goodrich & Rosati, where he advises high-growth companies and institutional investors on venture financings, public offerings, strategic transactions, and corporate governance. He frequently acts as outside general counsel to private companies in the technology sector, guiding founders and management from formation through growth and exit.

Andrew brings a practical, solution-focused approach shaped by experience across the ecosystem. Prior to rejoining the firm in 2025, he co-founded a consumer e-commerce platform and led the business through launch and early growth. From 2020 to 2023, he served as M&A and investments counsel at Google and legal operating partner at Gradient Ventures, Google's AI venture fund with over \$1 billion under management, where he managed deal execution and fund operations. Andrew began his legal career as an associate at Wilson Sonsini in Palo Alto.

CREDENTIALS

Education

- J.D., UCLA School of Law
- B.A., Legal Studies, University of California, Berkeley

Admissions

- State Bar of California

MATTERS

Select Transactions

- Assort Health in its \$76 million Series B financing
- Scale AI in its \$14.35 billion investment from Meta
- DoorDash in its \$3.4 billion initial public offering
- Credit Suisse, BofA Merrill Lynch, and UBS Investment Bank in the \$345 million initial public offering of TheRealReal
- TPG in C3 AI's \$105 million Series F financing and \$77 million Series G financing
- Goldman Sachs and J.P. Morgan in the \$230 million initial public offering of Eventbrite
- CA Technologies in its \$18.9 billion acquisition by Broadcom
- Lithium in its acquisition by Vista
- NetSuite in its \$9.3 billion acquisition by Oracle
- Yes& in the formation of a venture studio
- SparkLabs in the formation of venture capital funds
- World Innovation Lab in the formation of a venture capital fund

Andrew has represented numerous companies in venture capital and strategic financings, including DoorDash, Scale AI, Checkr, Zendesk, Entrata, and Interos. He also has represented venture capital and private equity firms, including a16z, TPG, Gradient Ventures, and Tarsadia.