

Riley Lovendale

SENIOR COUNSEL

Technology
Transactions

Boston

rlovendale@wsgr.com
617-598-7888



FOCUS AREAS

Artificial Intelligence and
Machine Learning

Digital Health

Emerging Companies and
Venture Capital

Software

Technology Transactions

EXPERIENCE

Riley Lovendale is senior counsel in the Boston office of Wilson Sonsini Goodrich & Rosati, where he is a member of the firm's technology transactions practice. Riley represents companies in connection with technology and intellectual property transactions in a wide array of industries, particularly in the digital health, fintech, and insurtech industries. He regularly drafts and negotiates a variety of commercial agreements, including cloud computing (SaaS, IaaS, and PaaS), collaboration, strategic alliance, research and development, supply and distribution, asset transfer, referral, reseller, and technology and intellectual property license agreements. Riley also counsels clients with respect to commercial, intellectual property, and technology-related legal matters, including those arising in connection with mergers, acquisitions, and venture capital and private equity transactions. Prior to joining the firm, Riley was counsel in the technology transactions group at Goodwin Procter.

CREDENTIALS

Education

- J.D., Boston College Law School, 2014
Cum Laude; Senior Editor, Boston College Law Review
- B.S., English, Technical and Professional Communication Emphasis, Utah State University, 2011
Cum Laude

Admissions

- State Bar of Massachusetts

MATTERS

Select Matters

Representative Commercial Transactions

- Represented technology company in licensing its laboratory supply chain platform to a multinational pharmaceutical company*
- Represented venture builder in drafting and negotiating with multinational pharmaceutical company key formation documents and strategic license on behalf of a software newco*
- Represented electric vehicle charging IaaS company in various commercial matters, including customer agreements and value-added reseller and referral agreements*
- Represented fintech company in licensing its financial wellness software platform to multiple multinational investment banks, financial services companies, and insurance companies*
- Represented medical device manufacturer in drafting and negotiating manufacturing and supply agreement in connection with its acquisition of a medtech company*
- Represented moving and storage software company in licensing its technology to a government contractor in connection with a multi-billion-dollar government contract related to personnel moving logistics*

- Represented Project Beacon COVID-19 LLC, a Boston-based social benefit organization focused on helping to increase availability and affordability of COVID-19 testing, in connection with numerous commercial matters—including drafting and negotiation of strategic licenses, customer agreements, government contracts, and contractor agreements—and the company’s eventual sale to Ginkgo Bioworks*
- Represented technology company in licensing its utilization management platform to a health insurance provider*

Representative M&A Transactions

- Represented Healthcare Outcomes Performance Company (HOPCo) in its partnership with OrthoConnecticut*
- Represented insurtech company in its acquisition of certain healthcare technology assets from healthcare administrative technology company*
- Represented Code42 Software in its carveout of the CrashPlan Group*
- Represented Ven Capital Partners in its acquisition of Eleven Software*
- Represented Nonantum Capital Partners in its acquisition of Lifted Trucks*
- Represented Welly Health PBC in its sale to Unilever*
- Represented 6 River Systems in its sale to Shopify*
- Represented a private company in its acquisition from THQ and subsequent sale to Tencent of the *Delta Force* first-person shooter video game franchise*
- Represented SimpliSafe in its sale to Hellman & Friedman*
- Represented Charlesbank Capital Partners, LLC in its respective investments in or acquisitions of a variety of technology and other companies*

Representative Investment Transactions

- Represented multinational investment bank in its investment in a cybersecurity software platform company*
- Represented AaDya Security in its \$5 million Series A financing*
- Represented Labviva in its \$20 million Series A financing*
- Represented Bregal Sagemount in its \$150 million investment in Conductor*
- Represented Mavrck in its \$120 million investment from a global growth equity firm*
- Represented JMI Equity in its \$34 million Series A investment in Cosential*
- Represented Crop Enhancement in its \$8.5 million Series B financing*
- Represented Semma Therapeutics in its \$44 million Series A and \$114 million Series B financings*
- Represented RaNA Therapeutics, LLC in its \$55 million Series B financing*
- Represented Naurex, Inc. in its \$80 million Series C financing*

**Denotes experience prior to joining Wilson Sonsini in 2025.*