# WILSON SONSINI

# Mergers & Acquisitions



#### **HIGHLIGHTS**

- Wilson Sonsini Ranked Among the Top 5 in Bloomberg's 2022 Global Rankings
  - Wilson Sonsini was recently ranked among the top five law firms worldwide, based on the number of M&A deals, in Bloomberg's Global M&A Legal Rankings. The firm ranked No. 4 by number of U.S. announced deals; No. 5 by number of UK announced deals; and No. 6 by number of global announced deals.
- Advising on Hundreds of M&A Deals Annually
  - In 2023, Wilson Sonsini advised on more than 120 M&A deals that were announced and/or completed during the year, with an aggregate disclosed value of more than \$60 billion. In 2022, the firm advised on more than 135 M&A deals that were announced and/or completed during the year, with an aggregate disclosed value of more than \$119 billion.
- Comprehensive Scope of Transactions Experience

Wilson Sonsini M&A attorneys advise companies on both the buy and sell sides of all manner of transactions, including small "tuck-in" acquisitions, public company acquisitions, strategic mergers and business combinations, complex cross-border transactions, SPACs and reverse mergers, business and asset acquisitions, growth equity investments, joint ventures, and spin-offs and other business dispositions.

#### **OVERVIEW**

#### A Top-Ranked M&A Firm

Representing more technology companies in merger and acquisition transactions than any other U.S. law firm, Wilson Sonsini consistently is ranked among the top M&A advisors, based on the number of announced and/or completed transactions, by such authorities as *Bloomberg, Thomson Reuters*, and *LSEG*.

#### Advising on Hundreds of M&A Deals Annually

In 2023, Wilson Sonsini advised on more than **120 M&A deals** that were announced and/or completed during the year, with an aggregate disclosed value of more than **\$60 billion**. In 2022, the firm advised on more than **135 M&A deals** that were announced and/or completed during the year, with an aggregate disclosed value of more than **\$119 billion**.

#### **Comprehensive Scope of Transactions Experience**

Wilson Sonsini counsels on the full range of M&A transactions involving domestic and foreign technology, life sciences, and other enterprises at all stages of development. Our M&A teams advise companies on both the buy and sell sides of all manner of transactions, including small "tuck-in" acquisitions, public company acquisitions, strategic mergers and business combinations, complex cross-border transactions, SPACs and reverse mergers, business and asset acquisitions, growth equity investments, joint ventures, spin-offs, and other business dispositions.

# **An Interdisciplinary Team**

Our corporate and M&A attorneys often serve as the coordinating interface with in-house counsel for a multidisciplinary Wilson Sonsini team, including our attorneys who have expertise in areas of importance to transactions, including corporate governance; corporate securities; IP; executive compensation and employee benefits; tax; and real estate. We also have an elite merger clearance team of antitrust attorneys and advise on regulatory matters inherently involved in completing transactions, including CFIUS, export controls, FCPA anti-corruption compliance, and privacy. In addition, we have established relationships with leading law firms in international markets that are not in proximity to our own global office locations.

Our cross-disciplinary approach has been highly effective for our clients. For example, our track record of obtaining favorable outcomes before U.S. federal antitrust agencies in connection with technology-related M&A transactions is without peer. To date, we successfully have defended hundreds of Hart-Scott-Rodino-reportable M&A transactions, and none of our clients has ever abandoned a merger or acquisition or had it blocked as a result of action by the FTC or the DOJ.

# Aligned with Client M&A Strategies

Our attorneys aim to align with our clients' M&A strategies in a manner that reflects each client's business profile, objectives, and internal operations, as well as the unique elements of the transaction. The combination of our breadth of M&A transactional experience and our client-driven approach has enabled us to become a trusted advisor to numerous companies in connection with their strategic acquisition programs.

### **Recent and Milestone Transaction Examples**

Recent M&A transactions in which the firm participated include representing:

- VIZIO in its \$2.3 billion acquisition by Walmart
- Pismo on its \$1 billion acquisition by Visa
- Hawaiian Airlines on its \$1.9 billion acquisition by Alaska Airlines
- Rover on \$2.3 billion acquisition by Blackstone
- Kerecis on its \$1.3 billion acquisition by Coloplast
- Momentive on its \$1.5 billion acquisition led by Symphony Technology Group
- Morgan Stanley, financial advisor to Qualtrics in its \$12.5 billion buyout
- Sumo Logic on its \$1.7 billion acquisition by Francisco Partners
- KnowBe4 on its \$4.6 billion acquisition by Vista Equity Partners
- Twitter in its \$44 billion acquisition by Elon Musk
- KnowBe4 in its \$4.6 billion acquisition by Vista Equity Partners
- ForgeRock in its \$2.3 billion acquisition by Thoma Bravo
- MaxLinear on \$3.8 billion acquisition of Silicon Motion
- Poly in its \$3.3 billion acquisition by HP Inc.
- Mandiant in its \$5.4 billion acquisition by Google
- Bungie in its \$3.6 billion acquisition by Sony
- Zynga in its \$12.7 billion acquisition by Take-Two
- DoorDash in its \$8.1 billion acquisition of Wolt
- Medallia in its \$6.4 billion acquisition by Thoma Bravo
- Lumentum in its \$5.7 billion acquisition of Coherent
- Talend in its \$2.4 billion acquisition by Thoma Bravo
- Credit Karma in its \$7.1 billion acquisition by Intuit

Other representative M&A transactions in which the firm participated include:

- Genentech in its \$48 billion acquisition by Roche
- LinkedIn in its \$26.2 billion acquisition by Microsoft
- Pharmacyclics in its \$21 billion acquisition by AbbVie
- CA Technologies in its \$18.9 billion acquisition by Broadcom
- Altera in its \$16.7 billion acquisition by Intel
- Linear Technology in its \$14.8 billion acquisition by Analog Devices
- Microchip in its \$8.3 billion acquisition of Microsemi
- Sun Microsystems in its \$7.8 billion acquisition by Oracle