

Bryan Poellot

ASSOCIATE

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FOCUS AREAS

Committee on Foreign
Investment in the United
States (CFIUS)

Export Control and
Sanctions

National Security

Regulatory

Tariffs, Customs, and
Import Compliance

EXPERIENCE

Bryan Poellot is an associate in Wilson Sonsini Goodrich & Rosati's Washington, D.C., office, where he specializes in national security, international trade, and foreign investment law. He advises clients on matters pertaining to the Committee on Foreign Investment in the United States (CFIUS), export controls promulgated by the U.S. Department of Commerce's Bureau of Industry and Security (BIS), economic sanctions administered by the U.S. Department of the Treasury's Office of Foreign Assets Control (OFAC), tariff policies directed by the Office of the U.S. Trade Representative (USTR), and import rules and regulations under the purview of U.S. Customs and Border Protection (CBP).

Bryan assists companies in navigating foreign investment review processes; securing government approvals for the export of products, software, and technology; maintaining compliance with regulations related to foreign investment and international trade; and preparing submissions to government regulators. He also counsels clients on complex import compliance matters, including Harmonized Tariff Schedule classification, duty assessment, customs valuation, and country of origin determination. He regularly assists clients with designing and implementing trade compliance policies and procedures, evaluating the tariff impacts of various supply chain strategies, and responding to CBP inquiries and enforcement actions. He is a licensed U.S. customs broker.

In law school, Bryan served as an executive editor on the *Harvard Journal of Law & Public Policy* and as staff on the *Harvard International Law Journal*. He externed for the Honorable Ryan D. Nelson of the U.S. Court of Appeals for the Ninth Circuit and worked as a student attorney in the Legal Services Center's Tax Litigation Clinic.

Before becoming an attorney, Bryan gained valuable trade compliance experience working in-house at leading technology companies in the San Francisco Bay Area, including the export compliance team at Google and the global trade compliance team at Tesla.

CREDENTIALS

Education

- J.D., Harvard Law School
- A.B., Economics, Harvard College

Admissions

- Bar of the District of Columbia
- State Bar of Maryland

INSIGHTS

Select Publications

- Co-author, “Do April Tariff Showers Bring May Trade Deal Flowers?” Wilson Sonsini Alert, May 16, 2025
- Co-author, “Tariffs and Chip Export Bans: Emerging Challenges for the Gaming Industry Under the Trump Administration,” Wilson Sonsini Alert, April 24, 2025
- Co-author, “Understanding the ‘Liberation Day’ Tariffs,” Wilson Sonsini Alert, April 7, 2025
- Co-author, “Trade, Tariffs, and Some Not So *De Minimis* Changes: A Look at the Lead Up to ‘Liberation Day,’” Wilson Sonsini Alert, April 3, 2025
- Co-author, “Duty Calls . . . and It’s Collect: President Trump Imposes Stiff New Tariffs on Canada, Mexico, and China,” Wilson Sonsini Alert, February 3, 2025
- Co-author, “All is Fair in Love and Trade War: Valentine’s Day Predictions for What Comes Next in U.S. National Security Law,” Wilson Sonsini Alert, January 30, 2025
- Co-author, “Flurry of National Security Regulations Issued as Biden Administration Departs,” Wilson Sonsini Alert, January 22, 2025
- Co-author, “President Biden’s BIS Fires Final Export Controls Salvo at China’s Chip Industry,” Wilson Sonsini Alert, December 9, 2024
- Co-author, “An Early Holiday Wish . . . for a More Informative CFIUS Annual Report,” Wilson Sonsini Alert, October 8, 2024
- Co-author, “BIS Implements New Controls on Additive Manufacturing, Quantum Computing, and Advanced Semiconductor Manufacturing,” Wilson Sonsini Alert, September 12, 2024
- Co-author, “2023 National Security Regulations Year in Review (Taylor’s Version),” Wilson Sonsini Alert, April 8, 2024
- Co-author, “BIS Expands Export Controls on Advanced Computing Integrated Circuits for Supercomputer and Semiconductor End Use, and on Semiconductor Manufacturing Equipment and Related Equipment to China,” Wilson Sonsini Alert, October 20, 2023
- Co-author, “Biden Unveils Executive Order: Outbound Screening Program Restricting China Investments,” Wilson Sonsini Alert, August 14, 2023
- Co-author, “Beware: Increasingly Aggressive Enforcement Actions in the Crypto Asset Industry Puts Companies on Notice,” Wilson Sonsini Alert, June 13, 2023
- Co-author, “Biden Administration Further Expands Export Controls and Sanctions on Russia and Belarus,” Wilson Sonsini Alert, June 9, 2023
- Co-author, “2022 National Security Regulations Year in Review,” Wilson Sonsini Alert, February 14, 2023
- Co-author, “BIS Announces New End-Use Check Policy; Adds YMTC, 30 Additional Chinese Entities to Unverified List,” Wilson Sonsini Alert, October 14, 2022
- Co-author, “BIS Implements New Semiconductor- and Supercomputer-related Export Controls and End-Use Controls,” Wilson Sonsini Alert, October 13, 2022