

WILSON SONSINI

Andrew Poling

SENIOR COUNSEL

Technology
Transactions
Boston

andrew.poling@wsgr.com
617-598-7813



FOCUS AREAS

Artificial Intelligence and
Machine Learning
Data Storage and Cloud
Electronic Gaming
Emerging Companies and
Venture Capital
Software
Technology Transactions
U.S. Expansion

EXPERIENCE

Andrew Poling is senior counsel in the Boston office of Wilson Sonsini Goodrich & Rosati, where he is a member of the technology transactions practice. He specializes in strategic commercial transactions and mergers and acquisitions for technology companies. His clients range from multinational enterprises to cutting edge start-ups in various industries, including cloud computing, electronic gaming and entertainment, fintech, and other software-centric industries. Andrew's practice covers a range of activities associated with acquiring and commercializing technology and intellectual property. These activities include drafting and negotiating a variety of intellectual property-focused and complex transactions, such as software license agreements, cloud computing agreements, services agreements, reseller agreements, supply agreements, and agreements for other types of commercial and strategic transactions, such as mergers and acquisitions.

Prior to joining the firm, Andrew practiced in the technology transactions group at an intellectual property boutique based in Boston. Prior to law school, Andrew was a software developer and database architect developing e-learning websites, programs, and games for training pharmaceutical, biotech, and medical device sales teams.

CREDENTIALS

Education

- J.D., Northeastern University School of Law
- B.A., Computer Science, Boston University

Admissions

- State Bar of Massachusetts