

Victor Nilsson

PARTNER

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FOCUS AREAS

Capital Markets
Corporate
Corporate Governance
Emerging Companies
Environmental, Social, and Governance
Mergers & Acquisitions
Public Company Representation
U.S. Expansion

HIGHLIGHTS

■ Deep Capital Markets and Securities Expertise

Victor has extensive experience representing U.S. and international issuers, leading investment banks, and investors in a broad range of SEC-registered and private securities transactions, including IPOs, follow-on offerings, PIPEs, ATM offerings, private placements, secondary transactions, and venture financings, as well as high-yield and investment-grade debt offerings.

■ Trusted Advisor to Management Teams and Boards of Directors

Management teams and boards of directors regularly rely on Victor as a trusted advisor on SEC reporting, public disclosure issues, compliance with corporate and securities laws and stock exchange rules, and corporate governance matters.

■ Helping Nordic Companies Launch and Expand in the U.S.

As a native of Sweden, Victor leverages his background, experience, and connections to counsel and support Nordic companies and Nordic-focused investors on matters ranging from U.S. launch and expansion to capital raising, regulatory compliance, strategic transactions, and exits.

EXPERIENCE

Victor Nilsson is a partner in Wilson Sonsini's corporate group, where he works with public and private technology and life sciences companies through all stages of their growth, as well as with investment banks and venture capital and private equity firms.

Victor has represented U.S. and international issuers, leading investment banks, and investors in numerous SEC-registered and private securities transactions, ranging from IPOs, follow-on offerings, secondary transactions, private placements, and venture financings to convertible note offerings and high-yield and investment-grade debt offerings, collectively raising tens of billions of dollars. He has considerable experience guiding clients through complex and less common transaction structures (such as Up-C IPOs, concurrent private placements, PIPEs, registered direct offerings, confidentially marketed public offerings, at-the-market offerings, block trades, and spin-offs) and issuances of a wide variety of securities (such as preferred stock, American depositary shares, non-voting common stock, convertible notes, warrants, and pre-funded warrants).

Management teams and boards of directors regularly rely on Victor as a trusted advisor on SEC reporting, public disclosure issues, compliance with corporate and securities laws and stock exchange rules, and corporate governance matters.

As a native of Sweden, Victor is fluent in Swedish and leverages his background, experience, and connections to counsel and support Nordic companies and Nordic-focused investors on matters

ranging from U.S. launch and expansion to capital raising, regulatory compliance, strategic transactions, and exits.

Prior to joining Wilson Sonsini, Victor practiced in the capital markets group at Shearman & Sterling in New York and the corporate and securities group at Perkins Coie in Seattle. Before entering private practice, Victor served as a law clerk to the Honorable John Pelander of the Arizona Supreme Court and the Honorable Peter B. Swann of the Arizona Court of Appeals, Division One.

CREDENTIALS

Education

- J.D., University of Arizona College of Law, 2013
Cum Laude; Managing Editor, Arizona Law Review
- B.A., Political Science, University of Washington, 2008

Admissions

- State Bar of New York
- State Bar of Washington

INSIGHTS

Select Publications and Speaking Engagements

- Co-author, "Emerging Growth Company Guide for Capital Markets," LexisNexis Practical Guidance, June 8, 2023
- Editor, *2022 Technology and Life Sciences PIPE Report*, Wilson Sonsini, April 26, 2023
- Presenter, Nasdaq Entrepreneurial Center's IPO Bootcamp, December 15, 2021
- Co-author, "INSIGHT: Ten Tips for Investor Relations Websites," *Bloomberg Law*, October 4, 2018
- Co-author, "Life as a Capital Markets Associate," Lexis Practice Advisor, June 21, 2018
- Author, *Corporate Governance in the Global Economy: The Changing Role of Directors*, Salzburg Global Seminar Session Report 550, January 14, 2016