

## Matt Squires

PARTNER

Corporate  
Seattle  
Salt Lake City

msquires@wsgr.com  
801-401-8546



### FOCUS AREAS

Capital Markets  
Corporate  
Corporate Governance  
Emerging Companies  
Fintech and Financial Services  
Latin America  
Mergers & Acquisitions  
U.S. Expansion

### EXPERIENCE

Matt Squires is a partner in the Seattle office of Wilson Sonsini Goodrich & Rosati and head of the firm's Latin America practice group.

His principal focus is representing international emerging growth technology companies and venture capital firms in cross-border venture financings, mergers and acquisitions, and public and private capital markets transactions. Matt has extensive experience with cross-border transactions throughout Latin America (valuing over \$27 billion) as well as transactions involving China, Singapore, Indonesia, Japan, Australia, the UK, France, Germany, Switzerland, Luxembourg, the Netherlands, Spain, Russia, Nigeria, Bermuda, the Cayman Islands, and the British Virgin Islands, among others.

He also has extensive experience representing international companies and underwriters in connection with initial public offerings and other securities offerings, including follow-on offerings, ADSs, high-yield bonds, and exchange and tender offers. His practice also includes general corporate representation, securities regulatory counseling, and representation of not-for-profit organizations.

In addition to working with technology and software companies, Matt has experience working with clients in a broad range of industries, including clean energy, ethanol, telecom, financial services, medical device manufacture, insurance, healthcare, real estate, aviation, agriculture, utilities, oil and gas, retail goods, food services, transportation infrastructure, and logistics.

Before joining Wilson Sonsini Goodrich & Rosati, Matt was an associate in the global securities group at Milbank, Tweed, Hadley & McCloy LLP in New York and São Paulo.

In addition to English, Matt is fluent in Portuguese and knowledgeable in Spanish.

### CREDENTIALS

#### Education

- J.D., New York University School of Law, 2008  
*Managing Editor, NYU Annual Survey of American Law; Korein Fellowship for Environmental Law and Land Use Studies*
- M.A., English Literature, Brigham Young University, 2005  
*Summa Cum Laude*
- B.A., English Literature, Brigham Young University, 2002  
*Magna Cum Laude, Minor in Computers & Language*

#### Associations and Memberships

- Chair, Seattle Chapter, J. Reuben Clark Law Society

#### Honors

- Named to the 2017 "Rising Stars" list published by *Washington Super Lawyers*

### Admissions

- State Bar of New York
- State Bar of Utah
- State Bar of Washington

## MATTERS

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### Select Representations

- Representation of companies and investors in seed-stage SAFE, equity and convertible debt financings, venture capital financings, and strategic investments, including representations of LatAm-based start-ups or venture investors in more than a hundred transactions.
- Representation of targets and buyers in acquisitions and sales of companies, divisions, and subsidiaries through numerous structures such as mergers, stock purchases, and asset purchases in both U.S. domestic and cross-border transactions, including the merger of LatAm micro-mobility companies Yellow and Grin, Inc., merger of LatAm ride-hailing companies EasyTaxi and Cabify, sale of the Parallels Odin Services Automation business to Ingram Micro, and the sale of Blue Box Group to IBM, which received the 2016 GeekWire "Deal of the Year" award.
- Representation of issuers and underwriters in SEC-registered IPOs and follow-on offerings of both directly listed shares and ADSs in primary and secondary offerings.
- Representation of issuers and underwriters in registered and Rule 144A/Regulation S debt offerings, including high-yield and investment-grade bond issuances, perpetual and hybrid bond issuances, Tier II capital and subordinated bond issuances, secured bonds, and MTN program-based issuances, including euro-, Brazilian real-, and Mexican peso-denominated notes offerings.
- Representation of a NYSE-listed company in a spin-off of a major subsidiary to also become NYSE-listed.
- Representation of lenders in a series of unprecedented credit agreements with Brazilian states guaranteed by the federal government of Brazil and securitized loans with Latin American banks.
- Representation of dealer managers in exchange offers and cash tender offers.