

Dana J. Hall

PARTNER

Corporate
Palo Alto

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FOCUS AREAS

Corporate
Corporate Governance
Finance and Structured
Finance
Restructuring

HIGHLIGHTS

- Corporate Finance Expertise**
Dana has extensive experience representing and advising borrowers, issuers, lenders, and underwriters in a broad range of public and private debt financings.
- A Recognized Practitioner**
Dana was selected for inclusion in the 2017, 2018, 2019, and 2020 "Rising Stars" lists by *Northern California Super Lawyers*.

EXPERIENCE

Dana Hall is a partner in the Palo Alto office of Wilson Sonsini Goodrich & Rosati, where he focuses his practice on commercial finance. Dana has extensive experience representing and advising borrowers and lenders in a broad range of debt financing transactions, including acquisition finance, revolving credit facilities, broadly syndicated term loans, pro rata and direct lending transactions, ABL facilities, capital call facilities, venture debt, restructurings and workouts, cross-border transactions, bridge financings, and other complex financing transactions. Dana also routinely advises borrowers, sellers, and sponsors in connection with leveraged buy-outs, dividend recapitalizations, and similar transactions.

CREDENTIALS

Education

- J.D., William & Mary Law School, 2009
Member, Order of the Coif
- A.B., Government, Cornell University, 2006
Graduated with Distinction

Honors

- Named to the 2017-2023 "Rising Stars" lists published by *Northern California Super Lawyers*

Admissions

- State Bar of California
- State Bar of New York
- State Bar of Utah
- U.S. District Court for the Southern District of New York

MATTERS

Representative Strategic Acquisition Finance Experience

- Sumo Logic – Advised in connection with sale to Francisco Partners
- Amphastar Pharmaceuticals - \$500 million senior secured term loan and \$200 million senior secured revolving credit facility in connection with acquisition of certain assets from Eli Lilly
- Thorne HealthTech - Advised in connection with sale to L Catterton
- Urgent.ly - Advised in connection with financing for acquisition of Otonomo Technologies
- ForgeRock - Advised in connection with sale to Thoma Bravo
- KnowBe4 - Advised in connection with sale to Vista Equity Partners
- Twitter - Advised in connection with acquisition by Elon Musk and related entities
- Lumentum - \$50 million bridge loan in connection with acquisition of Neophotonics
- MaxLinear - \$140 million senior secured term loan facility in connection with acquisition of Intel's home gateway platform division
- Medallia - Advised in connection with sale to Thoma Bravo
- RingCentral - Advised in connection with strategic partnership with Avaya
- Forescout - Advised in connection with sale to Advent
- WageWorks - Advised in connection with sale to HealthEquity
- Talend - Advised in connection with sale to Thoma Bravo
- Lumentum - \$500 million senior secured term loan facility in connection with acquisition of Oclaro
- Microchip - \$3.8 billion senior secured revolving credit facility and \$3 billion senior secured term loan facility in connection with acquisition of Microsemi
- Shutterfly - \$825 million senior secured term loan facility in connection with acquisition of Lifetouch
- MaxLinear - \$425 million senior secured term loan facility in connection with acquisition of Exar Corporation
- Coherent - \$200 million senior secured revolving credit facility and €670.0 million senior secured term loan facility in connection with acquisition of Rofin-Sinar Technologies

Representative Private Equity Finance Experience

- Strattam Capital - Advised in connection with acquisition financing for Strattam's acquisition of Daxtra
- Mainsail Partners - Advised in connection with Mainsail's sale of GTreasury to Hg
- Revival Healthcare Capital - Advised in connection with investments in Distalmotion
- \$278.5 million senior secured credit facility in connection with dividend recapitalization and financing for multiple pending acquisitions
- \$95 million senior secured credit facility in connection with acquisition of data management and analytics platform
- \$40 million senior secured refinancing credit facility
- Advised in connection with Carlyle's sale of NetMotion to Absolute Software
- \$395 million senior secured credit facility to finance acquisition of utility management and billing solutions platform
- \$52.5 million senior secured credit facility to finance acquisition of automated software solutions platform
- \$35 million senior secured credit facility to finance acquisition of transportation spend management platform
- \$52 million senior secured credit facility to finance acquisition of cloud computing and managed applications platform
- \$22 million senior secured credit facility to finance acquisition of trade spend management platform and subsequent roll-up acquisitions
- \$16.5 million senior secured credit facility and \$10 million subordinated credit facility to finance acquisition of software company and subsequent roll-up acquisitions

Representative Enterprise Experience

- Headspace - \$105 million senior secured credit facility with Oxford Finance
- RingCentral - \$500 million senior secured term loan facility and \$250 million senior secured revolving credit facility
- MaxLinear - \$350 million senior secured term loan facility and \$100 million senior secured revolving credit facility in connection with refinancing of existing credit facilities
- Rodan & Fields - \$200 million senior secured revolving credit facility and \$600 million senior secured term loan facility
- Shutterfly - \$200 million senior secured revolving credit facility and \$300 million senior secured term loan facility
- Nutanix - \$75 million senior secured term loan facility

- Micron - \$750 million senior secured term loan facility
- Sonos - \$80 million ABL facility
- Copart - \$400 million senior secured term loan facility
- Representation of hundreds of private companies in connection with ABL facilities, revolving credit facilities, term loan facilities, capital call facilities and other financing transactions

Representative Venture Debt Experience

- Representation of venture lenders and other strategic investors in connection with over \$600 million of loans to technology and life sciences companies
- Representation of hundreds of enterprise clients in venture debt financings with an aggregate value in excess of \$1 billion

INSIGHTS

Select Publications

- "Draft Wisely or Pay Dearly: The Fifth Circuit Weighs In on the Enforceability of Prepayment Premiums (Absent Prepayment)," Weil Bankruptcy Blog, February 3, 2014
- "No Leg to Stand On: Section 362(k) of the Bankruptcy Code Is No Exception to Standing Requirements," Weil Bankruptcy Blog, January 10, 2014
- "Balancing Act, Part II: Fourth Circuit Court of Appeals Affirms Bankruptcy Court's Decision in *Qimonda*," Weil Bankruptcy Blog, December 5, 2013
- "A Tale of Two Rules: The Questionable Applicability of Rule 7004(b)(3) to Claim Objections," Weil Bankruptcy Blog, October 9, 2013
- "Good Advice: Third Circuit Reverses District Court on Issue of Advisory Opinions," Weil Bankruptcy Blog, August 15, 2013
- "Better Never Than Late: The Limitations of Bankruptcy Rule 8002(a)'s 'Relate Forward' Provision," Weil Bankruptcy Blog, August 1, 2013
- "Plucked from the Bargain Bin: Testing the Limits of the New Value Exception to the Absolute Priority Rule," Weil Bankruptcy Blog, March 6, 2013
- "One of These Things Is Not Like the Other: 9th Circuit B.A.P. Holds That Bankruptcy Court May Consider the Existence of a Third-Party Source of Recovery When Determining Whether Unsecured Claims Are 'Substantially Similar,'" Weil Bankruptcy Blog, March 13, 2012
- "In re Chemtura Corporation: An Analysis of the Enforceability of Make-Whole and No-call Provisions in the Southern District of New York," Weil Bankruptcy Blog, March 15, 2011
- "Noteholders in the Southern District of New York Not Entitled to an Unsecured Claim for Expectation Damages Resulting From a No-Call Provision in an Indenture," Weil Bankruptcy Blog, January 11, 2011
- "Solvent Debtors Beware—Noteholders May Be Entitled to an Unsecured Claim for Expectation Damages Resulting From a No-Call Provision in Indenture," Weil Bankruptcy Blog, December 21, 2010