

David F. Wickwire

PARTNER

Corporate
Seattle

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FOCUS AREAS

Climate and Clean Technologies
Communications and Networking
Consumer Products and Services
Corporate
Corporate Governance
Data Storage and Cloud
Digital Health
Digital Media and Entertainment
Electronic Gaming
Emerging Companies
Fintech
Fintech and Financial Services
FoodTech and AgTech
Internet
Mergers & Acquisitions
Mobile Devices
Mobility
Software

HIGHLIGHTS

- Represents Growth Enterprises and VCs**
David represents fast-growing technology, software, digital media, and clean technology companies, as well as early-stage venture capital firms.
- Private Financing Experience**
David has worked on over 500 private financing transactions, including seed-stage equity and convertible debt financings, venture capital financings, strategic investments, and growth capital.
- Thought Leadership**
David regularly gives presentations on technology company start-up issues and VC financings for various programs at the University of Washington and at start-up community events.

EXPERIENCE

David Wickwire is a partner in the Seattle office of Wilson Sonsini Goodrich & Rosati, where his practice focuses on representing fast-growing technology, software, digital media, and clean technology companies, as well as several early-stage venture capital firms. David has a broad range of experience in corporate and securities matters; counseling entrepreneurs in starting new businesses; and advising on the formation of companies, capitalization structures, equity compensation arrangements for employees, negotiations with investors and acquirers, and other issues vital to their success.

David has worked on over 500 private financing transactions, including seed-stage equity and convertible debt financings, venture capital financings, strategic investments, and growth capital. He also has negotiated joint ventures for his clean technology clients.

David regularly gives presentations on technology company start-up issues and venture capital financings for various programs at the University of Washington and at start-up community events. He also is actively involved in Techstars as a mentor and has represented more than 30 participant teams.

CREDENTIALS

Education

- J.D., University of Texas School of Law, 1998
With Honors
- B.A., Economics, Whitman College, 1991

Associations and Memberships

- Member, Washington State Bar Association

Honors

- Named a Washington "Rising Star" by *Washington Law & Politics* magazine, 2004-2009

Admissions

- State Bar of Washington

MATTERS

Representative M&A Matters

- 5to1 in its sale to Yahoo!
- Beam in its sale to Microsoft Corporation
- Camouflaj in its sale to Facebook
- CapitalStream in its sale to HCL
- Cody in its sale to Alo Yoga
- Dashwire in its sale to HTC
- Delve Networks in its sale to Limelight Networks
- Ease in its sale to Employee Navigator
- Finmeccanica's Selex Sensors and Airborne Systems division in its acquisition of Lasertel, Inc.
- GoAhead in its sale to Oracle
- Headsprout in its sale to DYMO/Mimio
- Kaskada in its sale to DataStax
- LanzaTech in its joint venture with Baosteel
- LaunchKey in its sale to iovation
- Legalpad in its sale to Deel
- Lockstep in its sale to Sage
- MediaPiston in its sale to oDesk
- MetricsHub in its sale to Microsoft
- MobilDevHQ in its sale to Tune (formerly HasOffers)
- Simply Measured in its sale to Sprout Social
- TextPayMe in its sale to Amazon.com
- Who's Calling in its sale to Vista Equity
- Widemile in its sale to Webtrends
- World Wide Packets in its sale to Ciena
- Zenput in its sale to CrunchTime!

CLIENTS

Select Clients

David's current corporate clients include:

- | | |
|----------------------------|-----------------------|
| ▪ AiCrete | ▪ Movley |
| ▪ Anja Health | ▪ Olis Robotics |
| ▪ Aserto | ▪ Panape |
| ▪ Attunely | ▪ Pattern Biosciences |
| ▪ Concreit | ▪ PayRange |
| ▪ DreamCraft Entertainment | ▪ Pioneer Square Labs |
| ▪ Educative | ▪ Pure Watercraft |
| ▪ Fig Tech | ▪ Pyze |
| ▪ Fixie.ai | ▪ Recurrent Motors |
| ▪ FlagshipRTL | ▪ Seashell Financial |
| ▪ Formic Technologies | ▪ Secure |
| ▪ Forum3 | ▪ Shyft |
| ▪ Ganaz | ▪ Skilljar |
| ▪ GeekWire | ▪ Sportsbox.AI |
| ▪ Hyperproof | ▪ Stackline |
| ▪ Ignik Outdoors | ▪ Struck Studio |
| ▪ Joe Coffee | ▪ Telemetry Finance |
| ▪ Katalyst | ▪ Terrantic |
| ▪ LocateAI | ▪ TrueBase |
| ▪ LogixBoard | ▪ WellSaid Labs |
| ▪ MOTO Pizza | ▪ YData Labs |
| | ▪ Yesler Solutions |

- Zipline International

David's venture capital clients have included:

- Founder's Co-Op
- Ignition Partners
- Kowloon Nights
- Makers Fund
- Maveron
- Northwest Venture Associates
- Pioneer Square Ventures Fund
- Polaris Partners
- Trilogy Equity Partners
- VantagePoint Capital Partners
- VTF Capital