

## John M. Brust

PARTNER

Corporate  
Seattle

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### FOCUS AREAS

Biotech  
Consumer Products and  
Services  
Corporate  
Corporate Governance  
Emerging Companies  
Fintech  
Mergers & Acquisitions  
Software

### HIGHLIGHTS

- **Counsel to Entrepreneurs and Strategic Investors**  
John advises entrepreneurs in matters such as company formation, founder and employee equity issuances, corporate governance, VC, IPOs, and M&A, and he represents investors in equity investments in domestic and international high-growth companies.
- **Wide Range of Clients**  
John represents clients operating in a wide range of industries, such as apps, biotech, cleantech, cloud computing, consumer products and marketplaces, digital health, digital media, fintech, video games, SaaS, social media, and VR.

### EXPERIENCE

John Brust is a partner in the Seattle office of Wilson Sonsini Goodrich & Rosati. John's practice focuses on advising technology, life sciences, and emerging growth companies in corporate and securities law matters through all stages of growth.

John has considerable experience advising entrepreneurs and growth companies in such matters as company formation, founder and employee equity issuances, corporate governance, private financing transactions (including seed capital, venture capital, growth capital, and strategic investments), secondary sale transactions, initial public offerings, mergers and acquisitions, and other strategic transactions (including joint ventures, strategic partnerships, spin-outs, recapitalizations, and corporate reorganizations). John also frequently represents financial and strategic investors in minority and majority equity investments in domestic and international high-growth companies.

John has represented clients operating businesses or investing in companies in a wide range of industries and emerging technologies, including biotechnology, clean technology, cloud computing, consumer marketplaces, consumer products, digital health, digital media, enterprise software, financial technology, video games, mobile applications, network infrastructure, online travel, software-as-a-service (SaaS), social media, virtual reality, and other emerging businesses and technologies.

During law school, John worked as a graduate student teaching assistant for the University of Washington School of Business, where he taught financial and managerial accounting to undergraduate students.

### CREDENTIALS

#### Education

- J.D., University of Washington School of Law, 2005  
*With High Honors; Editor in Chief, Washington Law Review; Participant, Mediation and Entrepreneurial Law Clinics; Member, Order of the Coif*
- M.P.Acc., Professional Accounting (Taxation), University of Washington Business School, 2002  
*With Honors*
- B.A., Business Administration (with Concentrations in Accounting and Information Systems), University of Washington, 2001  
*Magna Cum Laude; Member, Beta Gamma Sigma (International Honor Society)*

### Honors

- Named as a 2022 BTI Client Service All-Star
- Recognized as a 2021 BTI M&A Client Service All-Star
- Named to the 2012-2018 "Rising Stars" lists published by *Washington Super Lawyers*

### Admissions

- State Bar of Washington

## MATTERS

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### Select Merger and Acquisition Transactions

- 2nd Watch in its majority investment by STT
- Amperity in its acquisition of Custora
- Apttio in its acquisition by Vista Equity and its acquisitions of Digital Fuel and FittedCloud
- Avocent in its sale to Emerson and multiple acquisition
- Bardy Diagnostics in its sale to Hill-Rom
- Bungie in its \$3.6 billion acquisition by Sony Interactive Entertainment
- Calistoga Pharmaceuticals in its acquisition by Gilead Sciences
- ClearBit in its acquisition by HubSpot
- Expedia Group in its majority investment in ALICE and its acquisition of SeatGuru
- Match Group in its acquisition of Hinge
- Moz in its sale to iContact, a subsidiary of J2 Global
- Nintex in multiple acquisitions, including its acquisitions of K2 Software, Promapp, EnableSoft, and AssureSign
- PayScale in its acquisition by Warburg Pincus
- Rover.com in its acquisitions of DogVacay and DogBuddy, and in its de-SPAC business combination with Nebula Caravel Acquisition Corp
- Tier3 in its acquisition by CenturyLink
- Virtela Technology Services Incorporated in its sale to NTT Communications Corporation (NTT Com)
- VOKE in its sale to Intel

### Select Initial Public Offerings

- Apttio
- Domo
- NanoString
- Rover.com (de-SPAC transaction)

## CLIENTS

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### Select Current Clients

- 2nd Watch
- Amperity
- Apttio
- Bardy Diagnostics
- Bungie
- Domo
- Expedia
- General Atlantic
- Mastercard
- Match Group
- Pivotal Commware, Inc
- Providence St. Joseph
- Qualys
- REVOLVE
- Rover.com
- Skytap
- TPG
- Viking Global