

John M. Brust

PARTNER

Corporate
Seattle

jbrust@wsgr.com
206-883-2548



FOCUS AREAS

Animal Health
Artificial Intelligence and Machine Learning
Biotech
Climate and Clean Technologies
Consumer Products and Services
Corporate
Corporate Governance
Data Storage and Cloud
Digital Health
Digital Media and Entertainment
Electronic Gaming
Emerging Companies and Venture Capital
Fintech
Mergers & Acquisitions
Software

HIGHLIGHTS

- Counsel to Entrepreneurs and Strategic Investors**
John advises entrepreneurs in matters such as company formation, founder and employee equity issuances, corporate governance, VC, IPOs, and M&A, and he represents investors in equity investments in domestic and international high-growth companies.
- Wide Range of Clients**
John represents clients operating in a wide range of industries, such as apps, artificial intelligence, biotech, cleantech, cloud computing, consumer products and marketplaces, digital health, digital media, fintech, video games, SaaS, social media, and VR.

EXPERIENCE

John Brust is a partner in the Seattle office of Wilson Sonsini Goodrich & Rosati. John's practice focuses on advising technology, life sciences, and emerging growth companies in corporate and securities law matters through all stages of growth.

John has considerable experience advising entrepreneurs and growth companies in such matters as company formation, founder and employee equity issuances, corporate governance, private financing transactions (including seed capital, venture capital, growth capital, and strategic investments), secondary sale transactions, initial public offerings, mergers and acquisitions, and other strategic transactions (including joint ventures, strategic partnerships, spin-outs, recapitalizations, and corporate reorganizations). John also frequently represents financial and strategic investors in minority and majority equity investments in domestic and international high-growth companies.

John has represented clients operating businesses or investing in companies in a wide range of industries and emerging technologies, including artificial intelligence, biotechnology, clean technology, cloud computing, consumer marketplaces, consumer products, digital health, digital media, enterprise software, financial technology, video games, mobile applications, network infrastructure, online travel, software-as-a-service (SaaS), social media, virtual reality, and other emerging businesses and technologies.

During law school, John worked as a graduate student teaching assistant for the University of Washington School of Business, where he taught financial and managerial accounting to undergraduate students.

CREDENTIALS

Education

- J.D., University of Washington School of Law, 2005

With High Honors; Editor in Chief, Washington Law Review; Participant, Mediation and Entrepreneurial Law Clinics; Member, Order of the Coif

- M.P.Acc., Professional Accounting (Taxation), University of Washington Business School, 2002 *With Honors*
- B.A., Business Administration (with Concentrations in Accounting and Information Systems), University of Washington, 2001
Magna Cum Laude; Member, Beta Gamma Sigma (International Honor Society)

Honors

- Named as a 2022 BTI Client Service All-Star
- Recognized as a 2021 BTI M&A Client Service All-Star
- Named to the 2012-2018 "Rising Stars" lists published by *Washington Super Lawyers*

Admissions

- State Bar of Washington

MATTERS

Select Strategic and M&A Transactions

- 2nd Watch in its majority investment by STT
- Amperity in its acquisition of Custora
- Aptio in its acquisition by Vista Equity and its acquisitions of Digital Fuel and FittedCloud
- Aware in its sale to Mimecast
- Avocent in its sale to Emerson and multiple acquisition
- Bardy Diagnostics in its sale to Hill-Rom
- Blackstone in minority equity investments
- Bungie in its \$3.6 billion acquisition by Sony Interactive Entertainment
- Calistoga Pharmaceuticals in its acquisition by Gilead Sciences
- ClearBit in its acquisition by HubSpot
- Doosan Enerbility in its strategic investment in X-Energy Reactor Company
- Expedia in several strategic investments and acquisitions, including its minority investment in Traveloka and its majority investment in ALICE and its acquisition of SeatGuru
- General Atlantic in several minority equity investments
- GIC in several minority equity investments
- GoDaddy in multiple strategic transactions and investments
- MasterCard in multiple strategic transactions and investments
- MatchGroup in several strategic investments and acquisitions, including its acquisitions of Hinge and The League
- Moz in its sale to iContact, a subsidiary of J2 Global
- Nintex in multiple acquisitions, including its acquisitions of K2 Software, Promapp, EnableSoft, and AssureSign
- PayRange in its strategic transaction with Ridgeview Partners
- PayScale in its acquisition by Warburg Pincus
- Revolve Group in multiple strategic transactions
- Rover.com in its 2021 de-SPAC, its acquisitions of DogVacay, DogBuddy, and GoodPup and its sale to Blackstone
- Scale AI in its \$14.35 billion investment from Meta
- Submittable in its acquisition of WizeHive
- Tier3 in its acquisition by CenturyLink
- TPG in several strategic investments, including its investment and sale of AskBio and its investment in C3.ai
- Virtela Technology Services Incorporated in its sale to NTT Communications Corporation (NTT Com)
- VOKE in its sale to Intel

Select Initial Public Offerings

- Aptio
- Domo
- NanoString
- Rover.com (de-SPAC transaction)

CLIENTS

Select Current Clients

- Amperity
- Artica
- Augmodo
- Avante
- Blend
- Bungie
- Edera
- EZ Texting
- GoDaddy

- Karbon
- NewDays.AI
- Microvision
- Nintex
- REVOLVE
- Rover.com
- Scale AI
- Submittable
- Tangibly
- Zap Energy