

Rezwan D. Pavri

PARTNER

Corporate
Palo Alto

rpavri@wsgr.com
650-565-3574



FOCUS AREAS

Capital Markets
Communications and
Networking
Consumer Products and
Services
Corporate
Corporate Governance
Data Storage and Cloud
Emerging Companies
Fintech and Financial
Services
Internet
Israel
Mergers & Acquisitions
Mobile Devices
Mobility
Software
Special Purpose Acquisition
Companies (SPACs)

HIGHLIGHTS

- Extensive Corporate and Securities Experience**
Rezwan represents private and start-up companies in matters ranging from incorporation and initial capitalization to venture capital and debt financing and board fiduciary duties. He also represents public companies in securities offerings, M&A transactions, SEC reporting, and corporate governance matters.
- Wide Range of Clients**
Rezwan works with private and public technology and life sciences companies through all stages of growth, as well as with investment banks, venture capital firms, and private equity firms.
- A Recognized Leader**
Rezwan has been consistently recognized in *Chambers USA*. In the 2023 edition, he was ranked Band 1 in two categories for his work in capital markets. He was also named a 2022 “Attorney of the Year” finalist for *The Recorder*; 2022 “Corporate Attorney of the Year” finalist for *The American Lawyer*; 2020 “California Lawyer of the Year” by the *Daily Journal* for the Lyft IPO, and 2019 “California Lawyer Attorney of the Year” by the *Daily Journal* for the Dropbox IPO.

EXPERIENCE

Rezwan Pavri is a corporate and securities partner in the Palo Alto office of Wilson Sonsini Goodrich & Rosati, where he works with private and public technology and life sciences companies through all stages of their growth, as well as with investment banks, venture capital firms, and private equity firms. He currently serves on the firm's board of directors and leads the firm's capital markets practice.

Rezwan represents an extensive number of private and public companies in transactional matters, including financings, IPOs, and mergers and acquisitions. He also regularly represents companies in SEC reporting, board fiduciary duties, and corporate governance. In addition, he has extensive experience in counseling public companies and their boards of directors on defensive measures, disclosure matters, and other complex securities and corporate law issues. Further, he frequently represents investment banks in their underwriting transactions, and has broad transactional experience representing venture capital firms in connection with their investments.

Listed in the 2014-2023 editions of *Chambers USA: America's Leading Lawyers for Business*, Rezwan has received substantial market endorsement for his practice. Sources describe him as “one of the most talented capital market lawyers in the Bay Area” who is “very smart and sharp” and “truly beloved by clients because he works so hard and understands their businesses.”

Prior to rejoining Wilson Sonsini in 2017, Rezwan was a partner at Goodwin in Menlo Park. From 2008 to 2014, he was a corporate partner in Wilson Sonsini's Palo Alto office, after joining the firm as an associate in 2004. Earlier in his career, he was an associate at Cravath, Swaine & Moore in New York and London.

CREDENTIALS

Education

- J.D., Columbia Law School
Notes Editor, Columbia Law Review; *Harlan Fiske Stone Scholar*; *John Olin Fellow*
- M.A., International Affairs, Columbia University
- B.A., Political Science, University of California, Los Angeles

Associations and Memberships

- Member, American Bar Association

Honors

- Recognized as a notable practitioner in the 2023 edition of *IFLR 1000*
- Honored as a 2022 "Attorney of the Year" Finalist for the California Legal Awards by *The Recorder*
- Honored as a 2022 "Corporate Attorney of the Year" Finalist for *The American Lawyer* Industry Awards
- Recognized as a 2022 BTI Client Service All-Star
- Honored by the *Daily Journal* as one of the "Top 100 Lawyers in California" for 2021
- Recognized as a 2021 BTI M&A Client Service All-Star
- Selected as a 2021 "Capital Markets MVP" by *Law360*
- Named a 2020 "California Lawyer Attorney of the Year" (CLAY) by the *Daily Journal* for the Lyft IPO
- Named a 2019 "California Lawyer Attorney of the Year" (CLAY) by the *Daily Journal* for the Dropbox IPO
- Named in the 2020-2024 editions of *Chambers Global*
- Ranked Band 1 for "Capital Markets: Debt & Equity" in California and Band 1 "Capital Markets: Debt & Equity" in the western U.S. in the 2023 edition of *Chambers USA: America's Leading Lawyers for Business*. Rezwan has been consistently recognized in the *Chambers USA* guide since 2014.
- Selected for inclusion in the 2014-2017 editions of *The Legal 500 U.S.*
- Recognized in the 2013-2023 editions of *Northern California Super Lawyers*
- Named to *Northern California Super Lawyers* list of "Rising Stars," 2008-2012

Admissions

- State Bar of California
- State Bar of New York

MATTERS

Select public offering representations include:

- DoorDash in its \$3.4 billion initial public offering
- Palantir in its direct listing
- Lyft in its \$2.6 billion initial public offering
- Dropbox in its \$970 million initial public offering and concurrent private placement
- Twitter in its \$2.1 billion initial public offering
- AppLovin in its \$2.0 billion initial public offering and follow-on public offering
- ForgeRock in its initial public offering
- Couchbase in its initial public offering
- Blend in its initial public offering
- Samsara in its initial public offering
- VIZIO in its initial public offering
- Cricut in its initial public offering
- Sumo Logic in its initial public offering
- Pluralsight in its initial public offering and follow-on public offerings
- Pluralsight in its convertible notes offering under Rule 144A
- Medallia in its initial public offering
- Medallia in its convertible notes offering
- SurveyMonkey (SVMK, Inc.) in its initial public offering
- ForeScout in its initial public offering
- Twilio in its initial public offering and its follow-on public offering

- Trulia in its initial public offering and its follow-on public offering
- Trulia in its convertible notes offering under Rule 144A
- GoDaddy in numerous public offerings
- Gigamon in its initial public offering and its follow-on public offering
- Qualys in its initial public offering
- Goldman Sachs and Morgan Stanley in the initial public offering of ThredUp
- Morgan Stanley and Goldman Sachs in the initial public offering of WalkMe
- Morgan Stanley, Deutsche Bank, and BofA Merrill Lynch in the initial public offering and follow-on offering of Fitbit
- Goldman Sachs and J.P. Morgan in the initial public offering of Eventbrite
- Citigroup, Jeffries, and RBC in the initial public offering of Upwork
- Goldman Sachs and J.P. Morgan in the initial public offering of Stitch Fix
- Goldman Sachs and J.P. Morgan in the initial public offering of MuleSoft
- Bank of America and Credit Suisse in the initial public offering of MeridianLink
- Bank of America and William Blair in the initial public offering of Montrose
- J.P. Morgan and BofA Merrill Lynch in the initial public offering of Penumbra
- Morgan Stanley and Goldman Sachs in the initial public offering and follow-on public offering of Infoblox
- J.P. Morgan and Deutsche Bank in the initial public offering of Imperva

Select mergers and acquisitions representations include:

- VIZIO in its proposed acquisition by Walmart
- DoorDash in its acquisition of Wolt
- AppLovin in its acquisition of Wurl
- ForgeRock in its acquisition by Thoma Bravo
- Sumo Logic in its acquisition by Francisco Partners
- Medallia in its acquisition by Thoma Bravo
- Pluralsight in its acquisition by Vista
- MuleSoft in its acquisition by Salesforce
- Trulia in its acquisition by Zillow
- Trulia in its acquisition of Market Leader
- GoDaddy in the strategic investment by a private equity group led by Kohlberg Kravis & Roberts and Silver Lake Partners
- GoDaddy in numerous acquisitions
- McAfee in its acquisition by Intel
- McAfee in numerous acquisitions, including its acquisitions of Secure Computing, MX Logic, Solidcore Systems, and Reconnex
- Harmonic in numerous acquisitions, including its acquisitions of Scopus, Omneon, Entone, and Rhozet
- Check Point in numerous acquisitions, including its acquisition of assets from Nokia and its acquisition of Liquid Machines
- NetSuite in its acquisitions of OpenAir and QuickArrow

INSIGHTS

Select Publications

- Co-author, “SPARCs: An Attractive Alternative to Traditional SPACs?” Wilson Sonsini Alert, October 12, 2023
- Co-author, “RETURN OF THE IPO? Considerations for Technology Companies in Pre-IPO Limbo,” Wilson Sonsini Alert, September 26, 2023
- Featured in “Rezwan Pavri: ‘The Expert You Want in the Trenches’ From Capital Markets to More,” *The Recorder*, November 2, 2022
- Co-author, *Business Due Diligence Strategies: Leading Lawyers on Meeting Client Expectations, Navigating Cross-Border M&A Transactions, and Understanding the Importance of Due Diligence in Today's Economy* (Inside the Minds), 2010

Select Speaking Engagements

- Speaker, “Legal Side of Going Public,” Gearing Up to Go Public, ICS, November 7, 2023
- Panelist, “Private Financing, M&A and Secondary Transactions,” Utah Late Stage Company Liquidity Event Bootcamp, November 2, 2023
- Moderator, “Investment Trends” panel, [2023 Bay Area IPO Summit](#), October 10, 2023
- Speaker, “Board: Working with the Board of Directors,” TechGC Fullstack GC Conference, May 19, 2023

- Speaker, "Public Listing Considerations," Citi's Becoming a Public Company Conference, April 2023
- "Direct Listings," The New Special Study of the Securities Markets: Going Public in the 2020s Conference, Columbia Law School/Business School Program in the Law and Economics of Capital Markets, March 3, 2023
- "Drinks With The Deal: Wilson's Pavri on Dealmaking in Silicon Valley," The Deal podcast, February 2, 2023
- "Interview with Rezwan Pavri, Partner at Wilson Sonsini," Hsu Untied podcast, November 2022
- Partner Speaker, "Making the Case for the IPO: Picking the Right Path for DoorDash & Lessons Learned," TechGC SPAC & Direct Listing Virtual Forum, February 2, 2021