

Rezwan D. Pavri

PARTNER

Corporate
Palo Alto

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FOCUS AREAS

Capital Markets
Communications and
Networking
Consumer Products and
Services
Corporate
Corporate Governance
Data Storage and Cloud
Defense Tech
Emerging Companies and
Venture Capital
Fintech and Financial
Services
Internet
Mergers & Acquisitions
Mobile Devices
Mobility
Software
Special Purpose Acquisition
Companies (SPACs)

HIGHLIGHTS

- Extensive Corporate and Securities Experience**
Rezwan represents private and start-up companies in matters ranging from incorporation and initial capitalization to venture capital and debt financing and board fiduciary duties. He also represents public companies in securities offerings, M&A transactions, SEC reporting, and corporate governance matters.
- Wide Range of Clients**
Rezwan works with private and public technology and life sciences companies through all stages of growth, as well as with investment banks, venture capital firms, and private equity firms.
- A Recognized Leader**
Rezwan has been consistently recognized in *Chambers Global* and *Chambers USA*. In the 2023 edition, he was ranked Band 1 in two categories for his work in capital markets. He was also named a 2022 “Attorney of the Year” finalist for *The Recorder*, 2022 “Corporate Attorney of the Year” finalist for *The American Lawyer*, 2020 “California Lawyer of the Year” by the *Daily Journal* for the Lyft IPO, and 2019 “California Lawyer Attorney of the Year” by the *Daily Journal* for the Dropbox IPO.

EXPERIENCE

Rezwan Pavri is an advisor to many of the world’s most exciting high-growth companies, providing strategic legal advice on mission-critical matters. This approach has made Rezwan a cornerstone of Wilson Sonsini’s corporate practice and fosters long-term relationships with entrepreneurs, business leaders, and financial institutions, including investment banks, venture capital, and private equity firms. Rezwan serves as a member of Wilson Sonsini’s board of directors and is head of the firm’s capital markets practice, giving him visibility and access into the best resources that the firm has to offer.

Rezwan’s deep experience in private and public company financings, public offerings, and mergers and acquisitions makes him invaluable in the C-suite and boardroom. Expertise in these strategic transactions is crucial for technology and life sciences companies and provides the foundation for his nuanced advice on SEC reporting, board fiduciary duties, and corporate governance—ensuring the advancement of strategic goals while maintaining legal compliance. Rezwan’s experience on complex transactional and governance matters has made him a trusted advisor for boards navigating the ever-evolving corporate landscape.

Rezwan’s expertise has been recognized consistently by clients in *Chambers Global* for five years and in *Chambers USA: America’s Leading Lawyers for Business* for over 10 years, earning him accolades as one of the top corporate lawyers in the technology sector. Clients value his intelligence, ingenuity, and unwavering dedication to understanding and supporting their business objectives, and describe

him as “one of the most talented capital market lawyers in the Bay Area” who is “very smart and sharp” and “truly beloved by clients because he works so hard and understands their businesses.”

Leading a dedicated team of professionals, Rezwan focuses on mentoring and training younger partners and associates. This results in client service teams that are inclusive and share his core values of providing solution-focused and client-focused service.

Prior to rejoining Wilson Sonsini in 2017, Rezwan was a partner at Goodwin in Menlo Park. From 2008 to 2014, he was a corporate partner in Wilson Sonsini’s Palo Alto office, after joining the firm as an associate in 2004. Earlier in his career, he was an associate at Cravath, Swaine & Moore in New York and London.

CREDENTIALS

Education

- J.D., Columbia Law School
Notes Editor; Columbia Law Review; *Harlan Fiske Stone Scholar*; *John Olin Fellow*
- M.A., International Affairs, Columbia University
- B.A., Political Science, University of California, Los Angeles

Associations and Memberships

- Member, American Bar Association

Honors

- Named as a finalist for “Dealmakers of the Year” for *The Recorder’s* 2026 California Legal Awards
- Recognized in *Lawdragon’s* 2025-2026 *Leading Dealmakers in America* guides
- Named a 2024 and 2025 “Legal Advisor of the Year” finalist by *M&A Advisor*
- Recognized as a “Highly Regarded” attorney by *IFLR 1000*
- Honored as a 2022 “Attorney of the Year” finalist for the California Legal Awards by *The Recorder*
- Honored as a 2022 “Corporate Attorney of the Year” finalist for *The American Lawyer* Industry Awards
- Recognized as a 2022 BTI Client Service All-Star
- Honored by the *Daily Journal* as one of the “Top 100 Lawyers in California” for 2021
- Recognized as a 2021 BTI M&A Client Service All-Star, where sources remark he “is the best at blending legal advice with business advice” and “gives more nuance than just big market terms”
- Selected as a 2021 “Capital Markets MVP” by *Law360*
- Named a 2020 “California Lawyer Attorney of the Year” (CLAY) by the *Daily Journal* for the Lyft IPO
- Named a 2019 “California Lawyer Attorney of the Year” (CLAY) by the *Daily Journal* for the Dropbox IPO
- Named in the 2020-2026 editions of *Chambers Global*
- Ranked Band 1 for “Capital Markets: Debt & Equity” in California and Band 1 “Capital Markets: Debt & Equity” in the western U.S. in the 2023-2025 editions of *Chambers USA: America’s Leading Lawyers for Business*. Rezwan has been consistently recognized in the *Chambers USA* guide since 2014.
- Selected for inclusion in the 2014-2017 editions of *The Legal 500 U.S.*
- Recognized in the 2013-2023 editions of *Northern California Super Lawyers*
- Named to *Northern California Super Lawyers* list of “Rising Stars,” 2008-2012

Admissions

- State Bar of California
- State Bar of New York

MATTERS

Select public offering representations include:

- Chime in its initial public offering
- Morgan Stanley, Goldman Sachs, and J.P. Morgan in the initial public offering of ServiceTitan
- DoorDash in its \$3.4 billion initial public offering
- Palantir in its direct listing
- Lyft in its \$2.6 billion initial public offering
- Dropbox in its \$970 million initial public offering and concurrent private placement
- Twitter in its \$2.1 billion initial public offering
- AppLovin in its \$2.0 billion initial public offering and follow-on public offering
- ForgeRock in its initial public offering

- Couchbase in its initial public offering
- Blend in its initial public offering
- Samsara in its initial public offering
- VIZIO in its initial public offering
- Cricut in its initial public offering
- Sumo Logic in initial public offering
- Pluralsight in its initial public offering and follow-on public offerings
- Pluralsight in its convertible notes offering under Rule 144A
- Medallia in its initial public offering
- Medallia in its convertible notes offering
- SurveyMonkey (SVMK, Inc.) in its initial public offering
- ForeScout in its initial public offering
- Twilio in its initial public offering and its follow-on public offering
- Trulia in its initial public offering and its follow-on public offering
- Trulia in its convertible notes offering under Rule 144A
- GoDaddy in numerous public offerings
- Gigamon in its initial public offering and its follow-on public offering
- Qualys in its initial public offering
- Goldman Sachs and Morgan Stanley in the initial public offering of ThredUp
- Morgan Stanley and Goldman Sachs in the initial public offering of WalkMe
- Morgan Stanley, Deutsche Bank, and BofA Merrill Lynch in the initial public offering and follow-on offering of Fitbit
- Goldman Sachs and J.P. Morgan in the initial public offering of Eventbrite
- Citigroup, Jeffries, and RBC in the initial public offering of Upwork
- Goldman Sachs and J.P. Morgan in the initial public offering of Stitch Fix
- Goldman Sachs and J.P. Morgan in the initial public offering of MuleSoft
- Bank of America and Credit Suisse in the initial public offering of MeridianLink
- Bank of America and William Blair in the initial public offering of Montrose
- J.P. Morgan and BofA Merrill Lynch in the initial public offering of Penumbra
- Morgan Stanley and Goldman Sachs in the initial public offering and follow-on public offering of Infoblox
- J.P. Morgan and Deutsche Bank in the initial public offering of Imperva

Select strategic representations include:

- Scale AI in its \$14.35 billion investment from Meta
- VIZIO in its acquisition by Walmart
- DoorDash in its acquisition of Wolt
- AppLovin in its acquisition of Wurl
- ForgeRock in its acquisition by Thoma Bravo
- Sumo Logic in its acquisition by Francisco Partners
- Medallia in its acquisition by Thoma Bravo
- Pluralsight in its acquisition by Vista
- MuleSoft in its acquisition by Salesforce
- Trulia in its acquisition by Zillow
- Trulia in its acquisition of Market Leader
- GoDaddy in the strategic investment by a private equity group led by Kohlberg Kravis & Roberts and Silver Lake Partners
- GoDaddy in numerous acquisitions
- McAfee in its acquisition by Intel
- McAfee in numerous acquisitions, including its acquisitions of Secure Computing, MX Logic, Solidcore Systems, and Reconnex
- Harmonic in numerous acquisitions, including its acquisitions of Scopus, Omneon, Entone, and Rhozet
- Check Point in numerous acquisitions, including its acquisition of assets from Nokia and its acquisition of Liquid Machines
- NetSuite in its acquisitions of OpenAir and QuickArrow

Select financing representations include:

- Thinking Machines Lab in its \$2 billion Series Seed financing
- Uniphore in its \$400 million Series E financing and \$260 million Series F financing
- Armada in its \$131 million strategic funding round
- Entrata in its \$200 million growth financing and \$507 million growth financing
- Flock Safety in its \$100 million Series F financing, \$200 million Series G financing, and \$275 million Series H financing

- Clio in its \$900 million Series F financing
- Andreessen Horowitz in Talkiatry's \$130 million Series C financing
- Astranis in its \$258 million Series D financing
- Andreessen Horowitz in Pinecone's \$100 million Series B financing
- MasterControl in its \$150 million Series A financing
- SingleStore in its \$146 million Series F-2 financing and \$116 million Series G financing
- Viz.ai in its \$100 million Series D financing
- Podium in its \$125 million Series C financing and \$201 million Series D financing
- Plume in its \$270 million Series E financing and \$300 million Series F financing
- Blend Labs in its \$300 million Series G financing
- Divvy in its \$200 million Series C financing and \$165 million Series D financing
- StockX in its \$275 million Series E financing
- DoorDash in its \$400 million Series H financing

INSIGHTS

Select Publications

- Co-author, "SPARCs: An Attractive Alternative to Traditional SPACs?" Wilson Sonsini Alert, October 12, 2023
- Co-author, "RETURN OF THE IPO? Considerations for Technology Companies in Pre-IPO Limbo," Wilson Sonsini Alert, September 26, 2023
- Featured in "Rezwan Pavri: 'The Expert You Want in the Trenches' From Capital Markets to More," *The Recorder*, November 2, 2022
- Co-author, *Business Due Diligence Strategies: Leading Lawyers on Meeting Client Expectations, Navigating Cross-Border M&A Transactions, and Understanding the Importance of Due Diligence in Today's Economy* (Inside the Minds), 2010

Select Speaking Engagements

- Panelist, "From Startup to Spotlight: Chime's IPO Journey," The L Suite 2025 FinTech GC Offsite, October 24, 2025
- Panelist, "The Offering Isn't the End: Protecting the Company and Yourself Post-IPO," The L Suite 2025 General Counsel IPO Conference, September 17, 2025
- Speaker, "Legal Side of Going Public," Gearing Up to Go Public, ICS, November 7, 2023
- Panelist, "Private Financing, M&A and Secondary Transactions," Utah Late Stage Company Liquidity Event Bootcamp, November 2, 2023
- Moderator, "Investment Trends" panel, [2023 Bay Area IPO Summit](#), October 10, 2023
- Speaker, "Board: Working with the Board of Directors," TechGC Fullstack GC Conference, May 19, 2023
- Speaker, "Public Listing Considerations," Citi's Becoming a Public Company Conference, April 2023
- "Direct Listings," The New Special Study of the Securities Markets: Going Public in the 2020s Conference, Columbia Law School/Business School Program in the Law and Economics of Capital Markets, March 3, 2023
- "Drinks With The Deal: Wilson's Pavri on Dealmaking in Silicon Valley," The Deal podcast, February 2, 2023
- "Interview with Rezwan Pavri, Partner at Wilson Sonsini," Hsu Untied podcast, November 2022
- Partner Speaker, "Making the Case for the IPO: Picking the Right Path for DoorDash & Lessons Learned," TechGC SPAC & Direct Listing Virtual Forum, February 2, 2021