

WILSON SONSINI

Andrew D. Hoffman

PARTNER

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FOCUS AREAS

Biotech
Capital Markets
Clean Energy
Climate and Clean
Technologies
Communications and
Networking
Consumer Products and
Services
Corporate
Corporate Governance
Corporate Life Sciences
Data Storage and Cloud
Emerging Companies
Fintech
Global Generics
Internet
Life Sciences
Medical Devices
Mergers & Acquisitions
Mobile Devices
Mobility
Public Company
Representation
Semiconductors
Software
Special Purpose Acquisition
Companies (SPACs)

HIGHLIGHTS

- Broad Capital Markets Experience**
Andy's expertise includes IPOs and follow-on and secondary equity offerings; investment-grade, high-yield, and convertible debt offerings; and PIPE transactions.
- A Recognized Practitioner**
Andy is consistently named to the Rising Stars list published by *Northern California Super Lawyers*.
- Thought Leadership**
Andy often speaks on matters related to capital markets transactions, SEC disclosure requirements, and corporate governance matters.

EXPERIENCE

Andrew Hoffman is a partner in the Palo Alto and San Francisco offices of Wilson Sonsini Goodrich & Rosati. His practice focuses on corporate and securities work for both public and private companies across all stages of growth, as well as for financial institutions, venture capital firms, and other investors. Andy has represented clients across a wide range of industries, including software, semiconductors, life sciences, energy, financial services, manufacturing, retail, and telecommunications.

Andy's broad capital markets experience includes initial public, follow-on, and secondary equity offerings; investment-grade, high-yield, and convertible debt offerings; and private investment in public equity (PIPE) transactions. He advises a number of public companies with respect to corporate governance, exchange-listing standards, SEC compliance and disclosure requirements, and other complex corporate and securities law matters, and frequently represents investment banks in their underwriting transactions. Andy also counsels private companies in matters ranging from incorporation to venture capital financing, strategic investments, growth capital, and fiduciary duties, as well as represents major venture capital and private equity firms.

In addition, Andy is a regular speaker on matters related to capital markets transactions, SEC disclosure requirements, and corporate governance matters.

CREDENTIALS

Education

- J.D., University of Michigan Law School, 2003
- B.A., Government and English, Georgetown University, 2000
Cum Laude

Associations and Memberships

- Member, Business Law Section of the State Bar of California
- Affiliate Attorney for the University of Michigan Law School's Entrepreneurship Clinic (2012-2013)

Honors

- Named to the 2013-2018 "Rising Stars" lists published by *Northern California Super Lawyers*

Admissions

- State Bar of California

MATTERS

Select Representations

- Representation of issuers in numerous public offerings, including Apigee, Arista Networks, Barracuda Networks, Nutanix, Pacific Biosciences of California, Pulse Biosciences, SVB Financial Group, and Talend
- Representation of underwriters such as BofA Securities, Credit Suisse, Goldman Sachs, Jefferies, J.P. Morgan, KeyBank, Morgan Stanley, and Piper Jaffray in numerous public offerings
- Corporate, securities and governance representation of numerous public companies, including Amphastar Pharmaceuticals, Arista Networks, Immersion, Pacific Biosciences of California, Pulse Biosciences, and Talend
- Corporate, securities and governance representation of a significant number of private companies ranging from seed-stage start-ups to late-stage enterprises
- Representation of venture capital and private equity investors, including Balderton, Battery Ventures, Boxer Capital, Francisco Partners, Institutional Venture Partners, Lightspeed, and Premji
- Acquisitions, dispositions and other strategic transactions by numerous public and private companies, including Barracuda Networks, Boardvantage, Pacific Biosciences of California, and Talend

INSIGHTS

Select Publications

- Co-author with S. Bochner and M. Rick, *IPO Guide*, Toppan Merrill, Ninth Edition, 2019