

## James P. McCann

PARTNER

Real Estate  
*Palo Alto*

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## FOCUS AREAS

Real Estate

## HIGHLIGHTS

- Broad Real Estate Experience**  
Jim's practice includes the acquisition, development, financing, and leasing of office, industrial, biotech, and mixed-use properties in California and throughout the U.S.
- Advising on Commercial Real Estate Leases**  
Jim has substantial experience advising clients on commercial property leases, including work letter and construction issues, as well as expansion rights.

## EXPERIENCE

Jim McCann is a partner in the real estate practice at Wilson Sonsini Goodrich & Rosati. His practice includes the acquisition, development, financing, and leasing of office, industrial, biotech, and mixed-use properties in California and throughout the United States. With a concentration in leasing and subleasing, Jim has extensive experience with a broad range of leasing topics, including work letter and construction issues and expansion rights.

In addition to his specialized experience in leasing, Jim's practice includes the acquisition and financing of specialty facilities, manufacturing facilities, and headquarters and campus properties for the firm's corporate clients, and the acquisition, financing, and leasing of office properties for entrepreneurial individuals and real estate investors. Jim has extensive experience in drafting and negotiating all types of agreements related to the ongoing operation and management of real property, including easements, development agreements, architect and construction agreements, listing agreements, and management agreements. He also regularly assists the firm's clients in due diligence investigations and negotiations ancillary to corporate mergers and acquisitions.

Jim's practice also includes handling the real estate aspects of the development, financing, sale, and acquisition of energy and infrastructure projects, and he has experience representing both borrowers and lenders in renewable energy project finance transactions.

Prior to joining the firm, Jim was an associate in the real estate practice group of the New York office of Mayer, Brown, Rowe & Maw LLP.

## CREDENTIALS

### Education

- J.D., Fordham University School of Law, 1998  
*Managing Editor*, Fordham Urban Law Journal
- B.A., College of the Holy Cross, 1993

### Associations and Memberships

- Member, American Bar Association

### Honors

- Recognized in the 2012 and 2013 editions of *Northern California Super Lawyers*

### Admissions

- State Bar of California
- State Bar of New Jersey
- State Bar of New York