

Melissa V. Hollatz

PARTNER EMERITUS

Corporate
Palo Alto



FOCUS AREAS

Corporate
Corporate Governance
Emerging Companies and
Venture Capital
Mergers & Acquisitions

HIGHLIGHTS

- Expert in Corporate and Securities Law**
Melissa worked extensively with technology companies, and frequently advised on transactional matters, with a particular focus on M&A.
- Substantial Transactions Experience**
Melissa acted as advisor in significant tech transactions, including Autodesk, FireEye, Splunk, and Taleo.
- Commitment to Community**
Melissa served as co-chair of the firm's Pro Bono and Culture Committees and also served on the board of directors of Next Door Solutions to Domestic Violence, Project Happiness, and The Horse Park at Woodside.

EXPERIENCE

Melissa Hollatz retired as a partner from Wilson Sonsini Goodrich & Rosati in 2023. She practiced corporate and securities law, with a particular emphasis on mergers and acquisitions. Her work focused on public and private company corporate representation and corporate governance, with an emphasis on technology companies. Melissa has extensive transactional experience, including mergers and acquisitions, public and private securities offerings, tender and exchange offers, venture capital financings, and other strategic transactions.

Melissa served as co-chair of the firm's Pro Bono and Culture Committees. She was also on the board of directors of Next Door Solutions to Domestic Violence, Law Foundation of Silicon Valley, Project Happiness, and The Horse Park at Woodside.

CREDENTIALS

Education

- J.D., Stanford Law School, 1997
- B.A., Stanford University, 1994

Associations and Memberships

- Member, American Bar Association

Admissions

- State Bar of California

MATTERS

Select Transactions

- Advent Software in various secondary offerings, acquisitions, and its \$2.7 billion sale to SS&C Technologies
- FireEye in its \$1 billion acquisition of Mandiant, \$275 million acquisition of iSight Partners, \$250 million acquisition of Verodin, and other various transactions
- Gainsight in its acquisition of Aprinsic
- Medallia in its acquisition of Zingle
- Polycom in its \$2 billion sale to Siris Capital (in response to Siris Capital's unsolicited acquisition proposal during the pendency of Polycom's proposed sale to Mitel Networks)
- Public Media Venture Group in its spinoff from Public Media Company
- Splunk in its acquisition of Omnitron
- Taleo from incorporation through its \$1.9 billion sale to Oracle
- Tradeshift in its \$250 million Series E financing
- Veeva Systems in its \$430 million acquisition of Crossix

CLIENTS

Select Clients

- | | |
|----------------|------------------------------|
| ▪ Autodesk | ▪ Medallia |
| ▪ Credit Karma | ▪ Medsphere |
| ▪ FireEye | ▪ Public Media Venture Group |
| ▪ Gainsight | ▪ Splunk |
| ▪ Google | ▪ Tradeshift |
| ▪ Intevac | ▪ Varentec |
| | ▪ Veeva Systems |

INSIGHTS

Select Speaking Engagements

- Panelist, "Growth Through Acquisition," M&A Bootcamp: The Ultimate Guide to Mergers & Acquisitions for Start-Ups, Nasdaq Entrepreneurial Center, April 21, 2021
- Speaker, "SBA Change in Ownership Rules in Connection with PPP Loans in Financing and M&A Transactions," Webinar, February 11, 2021
- Speaker, "The Ultimate Guide to Mergers & Acquisition for Startups," Nasdaq Entrepreneurial Center M&A Bootcamp, October, 29, 2020
- "Serial M&A in the Current Environment," Webcast, July 30, 2020