

Mark B. Baudler

PARTNER

Corporate
Palo Alto

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FOCUS AREAS

Aviation
Biotech
Blockchain and
Cryptocurrency
Capital Markets
Clean Energy
Climate and Clean
Technologies
Communications and
Networking
Consumer Products and
Services
Corporate
Corporate Governance
Data Storage and Cloud
Digital Health
Digital Media and
Entertainment
Electronic Gaming
Emerging Companies and
Venture Capital
Fintech
Internet
Life Sciences
Mergers & Acquisitions
Mobile Devices
Mobility
Public Company
Representation

HIGHLIGHTS

- Key Advisor to C-Suites and Boards**
Clients rely on Mark's pragmatic, business-minded insights grounded in more than 25 years of market-leading experience with cutting-edge technology and emerging growth companies.
- Elite Technology Company Clients**
Mark has advised on high-profile financings, M&A transactions, IPOs, and other capital markets and strategic transactions for benchmark technology companies such as Altruist, AppDirect, Arista Networks, Callsign, Dolby Laboratories, Enable, Epic Games, Freewire, GoFundMe, Homeward Health, ibotta, Last Energy, Livongo, Mixhalo, Onfido, QuantumScape, Substack, Tesla, Transcarent, and zScaler.
- Broad Industry Experience**
Mark has worked with clients in a diverse range of industries, including artificial intelligence and machine learning, autonomous vehicles, aviation, big data, cleantech and climate solutions, data storage, digital health and wellness, digital media and entertainment, electronic gaming, fintech, robotics, semiconductors, software and SaaS, space, and web3, among other emerging and disruptive technologies.

EXPERIENCE

Mark Baudler is a partner at Wilson Sonsini Goodrich & Rosati and a previous member of the firm's board of directors. With more than 25 years of running a leading practice in corporate and securities law, he is among the most experienced and in-demand advisors to founders, CEOs, CFOs, CLOs, boards, and special committees on all forms of corporate matters and transactions across a broad range of technology and emerging sectors.

Mark's practice focuses on the representation of technology and growth companies at all stages of their development, from seed-stage start-ups and early-stage public companies to mature public companies.

He regularly advises public and private companies and their management on a broad range of corporate matters, including corporate governance responsibilities, equity incentive plans and arrangements, employment matters, intellectual property issues, regulatory compliance, and commercial transactions. In addition, he frequently counsels entrepreneurs on company formation, equity structures, and negotiations with seed and venture capital investors. He also advises venture capital firms, corporate strategic groups, and other institutions investing in technology companies.

As one of the country's most active deal lawyers, his experience includes structuring, managing, and negotiating venture financings, strategic alliances, M&A transactions, public equity offerings, private

Software
Special Purpose Acquisition
Companies (SPACs)
Wealthtech

placement equity and debt transactions, joint ventures, spin-outs, recapitalizations, and other corporate reorganizations.

Mark's clients include companies across a diverse range of industries, including artificial intelligence and machine learning, autonomous vehicles, aviation, big data, cleantech and climate solutions, data storage, digital health and wellness, digital media and entertainment, electronic gaming, fintech, robotics, semiconductors, software and SaaS, space, and web3, among other emerging and disruptive technologies.

CREDENTIALS

Education

- J.D., University of Chicago Law School, 1996
- B.A., Dartmouth College, 1991

Admissions

- State Bar of California

CLIENTS

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|-------------------------|-------------------------------|
| ▪ a16z's Speedrun | ▪ Last Energy |
| ▪ AliveCor | ▪ Launcher |
| ▪ Altruist Corporation | ▪ Livongo |
| ▪ AppDirect | ▪ MIXhalo |
| ▪ Arista Networks | ▪ Nutanix |
| ▪ Bear Robotics | ▪ Onfido |
| ▪ Brainly | ▪ Path Finance |
| ▪ Callsign | ▪ Phantom Auto |
| ▪ Carbon Health | ▪ Pine Park Health Management |
| ▪ Cloudian | ▪ PlusAI |
| ▪ Cue Health | ▪ Quantumscape |
| ▪ Dolby | ▪ Redaptive |
| ▪ Eagle Eye | ▪ RingCentral |
| ▪ ElevenLabs | ▪ Solid Power |
| ▪ Enable International | ▪ Sonder |
| ▪ Epic Games | ▪ Stem |
| ▪ ESS | ▪ Substack |
| ▪ FreeWire Technologies | ▪ Signifyd |
| ▪ GaN Systems | ▪ Talend |
| ▪ GoFundMe | ▪ Tesla |
| ▪ Gogoro | ▪ Transcarent |
| ▪ Homeward Health | ▪ Turntide Technologies |
| ▪ Ibotta | ▪ Vivante Health |
| ▪ Inflection AI | ▪ Woolf University |
| ▪ Krafton | ▪ Zscaler |

INSIGHTS

Select Speaking Engagements

- Guest Speaker, "[Trends in IPOs and capital markets](#)," *Inside Today's Boardrooms* (podcast), Diligent, November 8, 2023
- Speaker, "SPAC's in 2020: Special-Purpose Acquisition Companies are Ready to Spend Capital on Privately Held Companies," Nasdaq Entrepreneurial Center Webinar, November, 19, 2020