

Andrew J. Hirsch




RETIRED MEMBER

Finance and
Structured Finance
Palo Alto

FOCUS AREAS

Capital Markets
Clean Energy
Climate and Clean
Technologies
Corporate
Corporate Governance
Energy and Climate
Solutions
Finance and Structured
Finance

HIGHLIGHTS

-  **Technology Finance Veteran**
Andy represented public and private companies in technology and related sectors.
-  **Venture Lending Leader**
By the time he retired, Andy had gained three decades of leadership in the development and evolution of venture lending.
-  **Energy and Clean Technology Expertise**
Andy helped complete the first-ever Department of Energy loan guarantee transaction under the Energy Policy Act.

EXPERIENCE

Andy Hirsch retired as a partner from Wilson Sonsini Goodrich & Rosati in 2024. His corporate practice focused on finance matters. He brought to his practice substantial experience in corporate financing transactions, including venture lending and leasing; single-lender and syndicated credit facilities; leveraged buyouts and acquisition finance; high-yield debt securities; project financings; private placements of debt and equity; and other complex debt and securities financings. He represented public and private companies, as well as financing sources, in diverse industries, including technology, telecommunications, life sciences, manufacturing, and retail.

He had particular expertise in the energy and clean technology sectors. Among his many transactions, Andy helped complete the first-ever U.S. Department of Energy loan guarantee transaction under the Energy Policy Act of 2005.

Andy was a co-editor of the *Report of the Uniform Commercial Code Committee of the Business Law Section of the State Bar of California on Legal Opinions in Personal Property Secured Transactions* (2005). He served as a co-chair of the firm's Opinion Advisory Committee.

CREDENTIALS

Education

- J.D., Columbia University, 1987
Harlan Fiske Stone Scholar; Associate Editor, Columbia Journal of Transnational Law
- M.A., Political Science, Yale University, 1984
- University of Frankfurt, Germany
1982-1983, *Fulbright Scholar*
- B.A., Political Science, Stanford University, 1982

Associations and Memberships

- Member, Business Law and Intellectual Property Law Sections, State Bar of California
- Member, Uniform Commercial Code Committee, California State Bar Business Law Section, 2002-2004

Honors

- Honored with a 2010 *California Lawyer* Attorney of the Year (CLAY) Award for Achievement
- Named in *Northern California Super Lawyers* in 2009, 2011, 2012, 2013, 2014, 2015, 2016, and 2017
- Selected for inclusion in the 2008-2017 editions of *Best Lawyers in America*

Admissions

- State Bar of California