

## Yoichiro (Yokum) Taku

PARTNER

Corporate  
*Palo Alto*

ytaku@wsgr.com  
650-354-4251

### FOCUS AREAS

Blockchain and  
Cryptocurrency  
Climate and Clean  
Technologies  
Communications and  
Networking  
Consumer Products and  
Services  
Corporate  
Corporate Governance  
Data Storage and Cloud  
Digital Health  
Digital Media and  
Entertainment  
Electronic Gaming  
Emerging Companies  
Financial Services  
Fintech  
Fintech and Financial  
Services  
Internet  
Mergers & Acquisitions  
Mobile Devices  
Mobility  
Semiconductors  
Software  
U.S. Expansion

### HIGHLIGHTS

- Represents Technology and Growth Clients**  
Yokum works with companies at all stages of development through private financings, strategic transactions, public offerings, and mergers and acquisitions, as well as investors in VC financings.
- A Recognized Practitioner**  
*Chambers USA* consistently names Yokum as a leader in the startups and emerging companies and venture capital categories, in which clients noted that "his level of knowledge and experience is unparalleled."

### EXPERIENCE

Yoichiro (Yokum) Taku is a corporate and securities partner at Wilson Sonsini Goodrich & Rosati and a co-leader of the firm's emerging companies practice. Yokum represents technology and growth companies at all stages of development, through private financings, strategic transactions, public offerings, and mergers and acquisitions. He also represents investors in venture capital financings. Yokum has advised numerous entrepreneurs from initial company formation to liquidity event. At any time, Yokum typically represents start-up companies seeking venture financing, private companies that have received financing, and publicly traded companies.

Yokum also leads Wilson Sonsini's Japan practice. He advises U.S. companies on their transactions in Japan, and Japanese companies on their transactions in the United States. Yokum also advises numerous companies with operations in Asia. Yokum worked at the Tokyo law firm of Nagashima Ohno & Tsunematsu in 1994 and 1995.

Yokum maintains a resourceful site for the benefit of start-ups and entrepreneurs at [www.startupcompanylawyer.com](http://www.startupcompanylawyer.com).

### CREDENTIALS

#### Education

- J.D., University of Chicago Law School, 1993
- B.A., Political Science, University of Minnesota, 1990

#### Associations and Memberships

- Former Chairman, Angel Venture Financing Subcommittee of the American Bar Association Business Law Section Committee on Venture Capital and Private Equity
- Former President and Board Member, Asian Law Alliance

#### Honors

- Recognized in the 2016-2023 editions of *Chambers USA: America's Leading Lawyers for Business*, in which clients noted that "he's a fantastic counselor and adviser," "he really has his finger on the pulse of the Valley and how to get things done," "he is extremely easy to get hold of and he explains complex topics well," and "his level of knowledge and experience is unparalleled"
- Named in the 2013 and 2014 editions of *Northern California Super Lawyers*

#### Admissions

- State Bar of California

## MATTERS

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### Select Transactions

- Represented companies that have been sold to Access, Apple, Cadence, EA, Earthlink, Facebook, Fox Interactive Media, Intel, McAfee, Microsoft, Namco, Novellus, Nvidia, RockYou, Winbond, Yahoo!, Zynga, and many others
- Represented issuer or underwriter in IPOs for Agora, Biopsys, Blaze Software, broadcast.com, Chemoil Energy, Convergent Group, Corsair, Ditech, drugstore.com, First Virtual, Hambrecht & Quist Group, Newgen Results, Packeteer, PeoplePC, Ramp Networks, Terayon, and Xylan.

## CLIENTS

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### Select Clients

- |   |  |
|---|--|
| ▪ Agora (video/voice API)                   | ▪ Fieldwire (construction management software) |
| ▪ AngelPad (incubator)                      | ▪ FundersClub (online venture capital)         |
| ▪ Balbix (enterprise security)              | ▪ Iterable (customer engagement)               |
| ▪ Brillio (digital business transformation) | ▪ Sift (fraud prevention)                      |
| ▪ Caffeine (live streaming platform)        | ▪ PandaDoc (sales process software)            |
| ▪ Carbon Health (healthcare)                | ▪ Radish Media (serialized fiction)            |
| ▪ Domino Data Lab (data science)            | ▪ Udemy (online education)                     |
| ▪ DroneDeploy (drone mapping software)      |  |