

## Patrick Schultheis

PARTNER

Corporate  
Seattle

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206-883-2501



### FOCUS AREAS

Capital Markets  
Communications and  
Networking  
Consumer Products and  
Services  
Corporate  
Corporate Governance  
Data Storage and Cloud  
Emerging Companies and  
Venture Capital  
Environmental, Social, and  
Governance  
Internet  
Life Sciences  
Mergers & Acquisitions  
Mobile Devices  
Mobility  
Semiconductors  
Software

### HIGHLIGHTS

- **Extensive Transactional Experience**  
Patrick has substantial experience in public offerings, M&A, and private financings, representing companies at all stages of development as well as underwriters and venture capital investors.
- **A Leading Corporate Attorney**  
Patrick has been recognized as a leading corporate attorney by *Chambers USA*, *Washington CEO Magazine*, *Best Lawyers*, and *Washington Super Lawyers*.

### EXPERIENCE

Patrick Schultheis is a partner in the Seattle office of Wilson Sonsini Goodrich & Rosati. He joined the firm in 1989, and opened the Pacific Northwest office in December 1998.

Patrick's practice focuses on the representation of technology, life sciences, healthcare, and other growth companies throughout the United States and internationally. These companies range from start-ups to large public companies. In addition, Patrick regularly represents underwriters and venture capital investors in transactions throughout the world. Patrick has extensive transactional experience in public offerings, mergers and acquisitions, and private financings.

Patrick is active in numerous civic and professional organizations, and is a frequent speaker on topics relating to securities laws and corporate governance.

### CREDENTIALS

#### Education

- J.D., University of Chicago Law School, 1989
- A.B., History, Stanford University, 1986  
*With Distinction and Departmental Honors*

#### Associations and Memberships

- Member, Advisory Board, Washington Chapter of the Institute for Justice
- Member, Business Law Section, American Bar Association
- Member, Board of Directors, The Golf Club at Aldarra

#### Honors

- Honored as the 2016 M&A Law "Lawyer of the Year" for Seattle by *Best Lawyers*
- Honored as the 2011 "Seattle Securities Lawyer of the Year" by *Best Lawyers*
- Recognized as a "Top Lawyer" by *Washington CEO Magazine* for 2008

- Named as a top corporate attorney in the 2004-2023 and 2026 editions of *Chambers USA: America's Leading Lawyers for Business*, which praised his corporate work, with one peer commenting that "he's amazing at taking companies public, and has a great reputation"
- Recognized in the 2000-2017 editions of *Washington Super Lawyers*
- Selected for inclusion in the 2006-2018 editions of *Best Lawyers in America*
- Selected as one of the top 100 vote getters in the 2007 and 2010 *Washington Super Lawyers* poll

## Admissions

- State Bar of California
- State Bar of Washington
- U.S. District Court for the Northern District of California
- U.S. Court of Appeals for the Ninth Circuit

## CLIENTS

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### Select Clients

Companies represented in public offerings include:

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|---------------------|---------------------------|
| ▪ Apptio            | ▪ Micron                  |
| ▪ Domo              | ▪ NanoString Technologies |
| ▪ eHealth           | ▪ Nighthawk Radiology     |
| ▪ Fusion-io         | ▪ nLight                  |
| ▪ Impinj            | ▪ Omniture                |
| ▪ Juno Therapeutics | ▪ RealNetworks            |
|                     | ▪ Trubion Pharmaceuticals |

Underwriters represented in public offerings include:

- |                 |                  |
|-----------------|------------------|
| ▪ Goldman Sachs | ▪ Merrill Lynch  |
| ▪ JP Morgan     | ▪ Morgan Stanley |

Companies represented in mergers and acquisitions transactions include:

- |  |   |
|--|---|
| ▪ Apptio in its acquisition by Vista Equity                        | ▪ iConclude in its acquisition by Opsware                         |
| ▪ Avocent in multiple acquisitions, as well as its sale to Emerson | ▪ NightHawk Radiology in its acquisition by Providence Equity     |
| ▪ Blue Nile in its acquisition by Bain Capital                     | ▪ Omniture in multiple acquisitions, as well as its sale to Adobe |
| ▪ Calistoga Pharmaceuticals in its acquisition by Gilead Sciences  | ▪ RealNetworks in multiple acquisitions                           |
| ▪ Classmates Online in its acquisition by United Online            | ▪ ShareBuilder in its acquisition by ING Direct                   |
| ▪ Drugstore.com in its acquisition by Walgreens                    | ▪ World Wide Packets in its acquisition by Ciena                  |

Companies represented in private equity or venture capital financings include:

- |                             |                     |
|-----------------------------|---------------------|
| ▪ Apptio                    | ▪ ExtraHop          |
| ▪ Calistoga Pharmaceuticals | ▪ Impinj            |
| ▪ Domo                      | ▪ Juno Therapeutics |
| ▪ Dreambox Learning         | ▪ nLIGHT Photonics  |
|                             | ▪ Skytap            |

Venture capital investors represented in financings include:

- |                               |                           |
|-------------------------------|---------------------------|
| ▪ Frazier Healthcare Ventures | ▪ Oak Investment Partners |
| ▪ Ignition Partners           | ▪ Polaris Ventures        |
| ▪ Madrona Venture Group       | ▪ Voyager Capital         |

## INSIGHTS

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### Select Publications

- Co-author, *The Initial Public Offering: A Guidebook for Executives and Boards of Directors*, Bowne, Second Edition, 2004, and Third Edition, 2008

### Select Speaking Engagements

- Advisor, East Coast Board Committee Peer Exchange, Corporate Board Member, New York, New York, 2007-2014
- Advisor, West Coast Board Committee Peer Exchange, Corporate Board Member, Scottsdale, Arizona, March 2013
- Advisor, West Coast Board Committee Peer Exchange, Corporate Board Member, San Diego, California, March 2010
- Panelist, "Latest Developments in Capital Market Deals," TheCorporateCounsel.net webcast, October 2008
- Co-chair, Ernst & Young IPO Conference, November 2007
- Panelist, SEC "Hot Topics" Institute, Seattle, Washington, 2005-2018
- "Financing Innovation & Growth—The CEO's Agenda," Ninth Annual Ernst & Young IPO Transformation CEO Retreat, Dana Point, California, May 2005
- "A Perfect Storm: Practicing Law at the Convergence of Private Securities Litigation, SEC Enforcement, and Criminal Proceedings," Northwest Securities Institute, Portland, Oregon, February 2005