# WILSON SONSINI



Brad O'Brien
PARTNER EMERITUS
Palo Alto

# **HIGHLIGHTS**

A Real Estate Veteran

Brad focused on real estate transactions and the representation of developers, lenders, and corporate users of commercial and industrial facilities.

Involved in Firm's Facilities Requirements

Brad was responsible for the business and legal aspects of Wilson Sonsini's facilities requirements, including site selection, deal structure, and lease negotiation.

A Recognized Practitioner

Brad was selected for inclusion in the 2006-2018 editions of  $Best\ Lawyers\ in\ America$ .

# **EXPERIENCE**

Brad O'Brien played a leadership role in the real estate practice at Wilson Sonsini Goodrich & Rosati.

Brad's practice focused on real estate transactions, representing developers, lenders, and corporate users of commercial and industrial facilities. His areas of expertise included real estate finance, joint venture development, ground lease practice, facility acquisition and disposition, and complex leasing transactions. Brad assisted the firm's corporate clients in acquiring, developing, and financing projects to satisfy large facilities requirements, including corporate campus development. He had experience in such varied transactions as the sale of a major ski resort; the development of hotel/casino, riverboat, and dockside gaming operations in several states; the sale of a major theme park; and the purchase of large coastal land holdings for open space protection.

In addition to his client work, Brad was responsible for the business and legal aspects of Wilson Sonsini's facilities requirements, including site selection, deal structure, and negotiation of leases for more than 20 office facilities.

Brad began practicing in Silicon Valley in 1976 and joined Wilson Sonsini in 1981. He regularly taught courses in commercial leasing and recent developments in real estate practice for the California Continuing Education of the Bar. He also was active in community affairs, providing pro bono representation to a variety of community organizations, including Peninsula Open Space Trust, Eastside College Preparatory School, and Ronald McDonald House.

# **CREDENTIALS**

# Education

J.D., UCLA School of Law, 1974

A.B., Woodrow Wilson School of Public and International Affairs, Princeton University, 1971
 Magna Cum Laude

### **Associations and Memberships**

- Member, Board of Directors, Ronald McDonald House at Stanford
- Member, Board of Directors, Peninsula Open Space Trust
- Member, Board of Directors, Eastside College Preparatory School

#### Honors

- Selected for inclusion in 2006-2018 editions of Best Lawyers in America
- Named in the 2005-2013 editions of Northern California Super Lawyers
- AV Preeminent Peer Review Rating, Martindale-Hubbell

#### Admissions

• State Bar of California

# **MATTERS**

# **Select Transactions**

- Significant campus transactions include those developed by or for:
  - Apple
  - J.D. Edwards
  - Solectron
  - TIBCO Software
- Acquisition of 500,000-square-foot biotech facility for Genentech
- Representation of developer in financing a portfolio of 20 industrial buildings