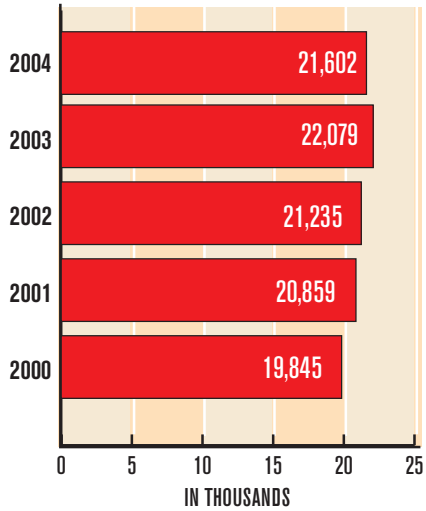


## A closer look

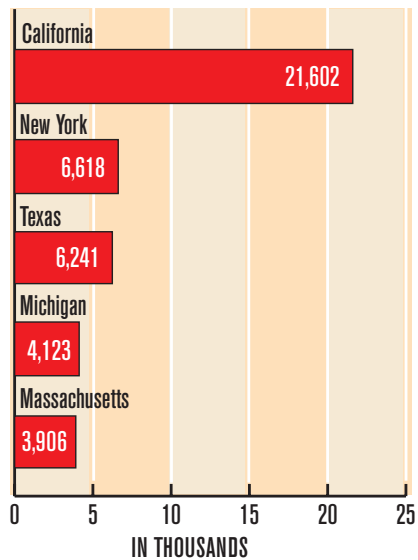
### CALIFORNIA PATENTS

The number of new patents granted in California dropped about 2 percent in 2004.



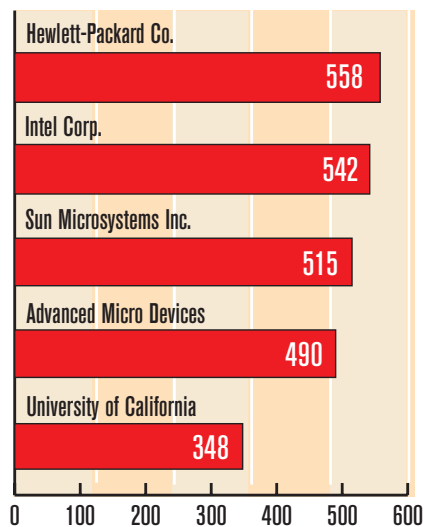
### TOP NEW PATENTS

There were more new patents registered in California in 2004 than in the next highest four states combined.



### TOP NEW PATENT GRANTEES

California's top five grantees collectively got more patents than all but 10 states did in 2004.



SOURCE: U.S. PATENT AND TRADEMARK OFFICE

# Intellectual Property Law Practices

Ranked by number of lawyers specializing in intellectual property law in Silicon Valley\*

| Rank      | Law firm<br>Address<br>Phone, Web address  | Lawyers specializing<br>in intellectual property<br>law in Silicon Valley*/<br>firmwide | Total number<br>of lawyers<br>in Silicon Valley*/<br>firmwide | Number of patents<br>filed in 2004/<br>obtained in 2004 | Percentage of firm's<br>work that is based in<br>intellectual property | Managing partner(s)/<br>head(s) of intellectual<br>property law |
|-----------|--|---|---|---|--|---|
| <b>1</b>  | <b>Wilson Sonsini Goodrich &amp; Rosati</b><br>650 Page Mill Road, Palo Alto 94304<br>650-493-9300, www.wsgr.com                       | 80<br>125   | 440<br>600  | 550<br>157  | 23%  | John Roos/<br>Kenneth Clark                                     |
| <b>2</b>  | <b>Morrison &amp; Foerster LLP</b><br>755 Page Mill Road, Palo Alto 94304<br>650-831-5600, www.mofo.com                                | 59<br>333   | 99<br>1,063   | 1,582<br>671  | 25%  | Keith Wetmore/<br>David Doyle<br>Gladys Monroy                  |
| <b>3</b>  | <b>Fenwick &amp; West LLP</b><br>801 California St., Mountain View 94041<br>650-988-8500, www.fenwick.com                              | 57<br>88  | 171<br>246  | 524<br>160  | 22%  | Laird Simons<br>Ralph Pais/<br>David Hayes                      |
| <b>4</b>  | <b>McDermott, Will &amp; Emery</b><br>3150 Porter Drive, Palo Alto 94304<br>650-813-5000, www.mwe.com                                  | 47<br>179   | 60<br>1,075   | 2,842<br>1,633  | 23%  | Anthony de Alcauz/<br>Ray Lupo                                  |
| <b>5</b>  | <b>Weil, Gotshal &amp; Manges LLP</b><br>201 Redwood Shores Parkway, Redwood Shores 94065<br>650-802-3000, www.weil.com                | 45<br>146   | 64<br>1,150   | 0<br>0  | 75%  | Craig Adas/<br>Matthew Powers                                   |
| <b>6</b>  | <b>Orrick Herrington &amp; Sutcliffe LLP</b><br>1000 Marsh Road, Menlo Park 94025<br>650-614-7400, www.orrick.com                      | 42<br>101   | 92<br>804   | 253<br>92   | 8.3%   | Gary Weiss<br>William Anthony Jr.                               |
| <b>7</b>  | <b>Latham &amp; Watkins LLP</b><br>135 Commonwealth Drive, Menlo Park 94025<br>650-328-4600, www.lw.com                                | 40<br>191   | 74<br>1,715   | ‡<br>‡  | 7.25%  | Ora Fisher/<br>Matthew Lehr                                     |
| <b>8</b>  | <b>DLA Piper Rudnick Gray Cary US LLP</b><br>2000 University Ave., East Palo Alto 94303<br>650-833-2000, www.dlapiper.com              | 38<br>200   | 117<br>1,467  | 991<br>475  | 12%  | John Shuman Jr./<br>John Allcock                                |
| <b>9</b>  | <b>Fish &amp; Richardson PC</b><br>500 Arguello St., Suite 500, Redwood City 94063<br>650-839-5070, www.fr.com                         | 37<br>298   | 39<br>326   | 4,151<br>1,481  | 75%  | David Miclean/<br>David Miclean                                 |
| <b>10</b> | <b>Heller Ehrman LLP</b><br>275 Middlefield Road, Menlo Park 94025<br>650-324-7000, www.hellerhrman.com                                | 33<br>138   | 107<br>705  | 1,867<br>866  | ‡  | Paul Alexander/<br>Robert Fram<br>M. Patricia Thayer            |
| <b>11</b> | <b>Cooley Godward LLP</b><br>5 Palo Alto Square, 3000 El Camino Real, Palo Alto 94301<br>650-843-5000, www.cooley.com                  | 31<br>73  | 186<br>450  | 513<br>260  | 75%  | Stephen Neal/<br>Janet Cullum                                   |
| <b>12</b> | <b>Finnegan, Henderson, Farabow, Garrett &amp; Dunner</b><br>3300 Hillview Ave., Palo Alto 94304<br>650-849-6600, www.finnegan.com     | 28<br>300   | 28<br>300   | 4,097<br>1,459  | 100%   | Jean Burke Fordis/<br>None                                      |
| <b>13</b> | <b>Bingham McCutchen LLP</b><br>1900 University Ave., East Palo Alto 94303<br>650-849-4400, www.bingham.com                            | 26<br>77  | 50<br>851   | 397<br>178  | 7.1%   | Mary Huser/<br>Fabio Marino                                     |
| <b>13</b> | <b>Thelen Reid &amp; Priest LLP</b><br>225 W. Santa Clara St., Suite 1200, San Jose 95113<br>408-292-5800, www.thelenreid.com          | 26<br>74  | 31<br>419   | 372<br>173  | 8.8%   | Kenneth Nissly/<br>Robert Krebs                                 |
| <b>15</b> | <b>Dechert LLP</b><br>1117 California Ave., Palo Alto 94304<br>650-813-4800, www.dechert.com   | 24<br>63  | 27<br>900   | 48<br>49  | ‡  | Michael Kalkstein/<br>Michael Kalkstein                         |
| <b>16</b> | <b>Pillsbury Winthrop Shaw Pittman LLP</b><br>2475 Hanover St., Palo Alto 94304<br>650-233-4500, www.pillsburylaw.com                  | 23<br>215   | 68<br>924   | 2,200<br>1,134  | 12%  | Marina Park/<br>William Atkins<br>Lawrence Gotts                |
| <b>17</b> | <b>O'Melveny &amp; Myers LLP</b><br>2765 Sand Hill Road, Menlo Park 94025<br>650-473-2600, www.omm.com                                 | 18<br>64  | ‡<br>900  | ‡<br>‡  | ‡  | Karen Dreyfus/<br>Mark Samuels                                  |
| <b>18</b> | <b>Carr &amp; Ferrell LLP</b><br>2200 Geng Road, Palo Alto 94303<br>650-812-3400, www.carrferrell.com                                  | 17<br>17  | 33<br>33  | 211<br>55   | 35%  | John Ferrell/<br>John Ferrell                                   |
| <b>19</b> | <b>Morgan, Lewis &amp; Bockius LLP</b><br>2 Palo Alto Square, 3000 El Camino Real, Suite 700, Pal<br>650-843-4000, www.morganlewis.com | 16<br>124   | 34<br>1,226   | 1,910<br>1,279  | 14%  | Francis Milone/<br>Robert Gaybrick<br>Gary Williams             |
| <b>20</b> | <b>Skadden, Arps, Slate, Meagher &amp; Flom LLP</b><br>525 University Ave., Palo Alto 94301<br>650-470-4500, www.skadden.com           | 16<br>‡   | 45<br>1,700   | ‡<br>‡  | ‡  | Ken King/<br>‡  |
| <b>21</b> | <b>Foley &amp; Lardner LLP</b><br>1530 Page Mill Road, Palo Alto 94304<br>650-856-3700, www.foley.com                                  | 9<br>156  | 10<br>957   | 251<br>74   | 18%  | Ralf-Reinhard Boer/<br>Richard Florsheim                        |
| <b>22</b> | <b>Robinson &amp; Wood Inc.</b><br>227 N. First St., San Jose 95113<br>408-298-7120, www.robisonwood.com                               | 4<br>4  | 30<br>35  | 0 **<br>0 **  | 15%  | Archie Robinson/<br>Archie Robinson                             |
| <b>23</b> | <b>Hopkins &amp; Carley, A Law Corporation</b><br>70 S. First St., San Jose 95113<br>408-286-9800, www.hopkinscarley.com               | 3<br>3  | 50<br>50  | 0 ***<br>0 ***  | 17%  | William Klein/<br>Gail Hashimoto                                |

\*Silicon Valley includes: Santa Clara County; Fremont, Newark and Union City in Alameda County; Atherton, Belmont, East Palo Alto, Foster City, Menlo Park, Portola Valley, Redwood City, Redwood Shores, San Carlos, San Mateo and Woodside in San Mateo County; San Benito, Santa Cruz and Monterey counties. Although every attempt is made to ensure the accuracy and thoroughness of Business Journal lists, omissions sometimes occur.

NOTES: ‡ - Did not disclose.  
In case of ties, practices are listed alphabetically.  
\*\* Solely patent litigators.  
\*\*\* No patent service. Hopkins & Carley provides all other IP services.  
Information was obtained from company representatives.

If your company would like to be considered for next year's list, or if there are any corrections or additions, write to: Research, Business Journal, 96 N. Third St., Suite 100, San Jose, CA 95112; fax 408-295-5028; or e-mail shayden@bizjournals.com.

Research by Sara R. Hayden