

international

Profiles of Excellence

# Wilson Sonsini Goodrich & Rosati

“Wilson Sonsini Goodrich & Rosati takes the leadership position in fostering the innovation and commercialization of technology in the United States,” says Chairman and CEO Larry Sonsini. “We’re out to provide the highest quality legal services to the highest quality business enterprises. We partner with them; we grow with them; we stay with them. We are their advisors and part of their business strategies.”

And where better to champion the technology industry than Silicon Valley? With more than 500 attorneys in its Bay Area offices alone, Wilson Sonsini Goodrich & Rosati represents multi-billion dollar global enterprises as well as venture-backed start-ups in a variety of industries. Wilson Sonsini Goodrich & Rosati counts among its clients more than 300 public and 3,000 private companies, extending its global reach far beyond the United States through China, Europe and Southeast Asia.

The success of the firm’s corporate finance practice speaks for itself. Over the past five years, as a result of efforts to raise equity and debt capital, Wilson Sonsini Goodrich & Rosati has helped generate more than \$90 billion for its clients. During that same time, attorneys in the mergers and acquisitions area have participated in more than 1,000 transactions valued at more than \$260 billion.

“We’re also greatly involved in issues of corporate governance,” explains Sonsini. “We help boards of directors exercise their fiduciary duties, develop and maintain relationships to shareholders and perhaps most importantly, understand how increased transparency, responsibility and accountability to the market can be cost-effective.”

Wilson Sonsini Goodrich & Rosati is also celebrated for its work in intellectual property and litigation. It has completed more partnering transactions and has defended more securities class

action cases than any other US law firm.

Wilson Sonsini’s steadfast commitment to the community is evidenced by the firm’s copious pro-bono work with individuals and nonprofit organizations. “In 2002 alone, we provided close to 25,000 hours of free legal services,” says Sonsini. “Since 1990, we’ve touched more than 250 organizations through contributions from The Wilson Sonsini Goodrich & Rosati Foundation,” he adds.

How has Wilson Sonsini adjusted its focus in the rapidly changing technology markets? “Quite frankly,” Sonsini explains, “we haven’t had to change very much at all. At times like these, we may see an increase in securities and intellectual property litigation as well as corporate governance. Otherwise, we continue to represent our diversified client base ranging from companies during their early stages of growth to large global multi-billion dollar companies. The consequent diversification of our client base protects us during cyclical turns into and out of economic recession.”

The prestigious constituents of that client base reflect the high regard with which the firm is held. Wilson Sonsini Goodrich & Rosati represents the best of what the computing industry has to offer, providing services to some of the biggest names in hardware (Apple Computer, Hewlett Packard and Sun Microsystems), software (BEA Systems and TIBCO) and semiconductors (LSI Logic and Cypress Semiconductor). Clients such as Genentech, Williams-Sonoma and the McClatchy Company demonstrate the firm’s diversification outside the realm of technology into the life sciences, retail and publishing sectors.



Peerless in knowledge, experience and clientele, Wilson Sonsini Goodrich & Rosati is positioned to continue its place as the premier law firm advancing the technology revolution. “Our expanded market share and continued recruitment of top talent during bad economic times is a tribute to the success of our business plan and our clients,” Sonsini adds. “We have the finest client base in the country.” ■

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